

AJAMIE LLP  
Pennzoil Place - South Tower  
711 Louisiana, Suite 2150  
Houston, Texas 77002  
Telephone: (713) 860-1600  
Facsimile: (713) 860-1699

Attorneys for Cornell Companies, Inc.

**UNITED STATES BANKRUPTCY COURT  
SOUTHERN DISTRICT OF NEW YORK**

In re

LEHMAN BROTHERS INC.,

Debtor.

Case No. 08-01420 (SCC) SIPA  
Claim No. 4393

**CORNELL COMPANIES INC.'S RESPONSE TO TRUSTEE'S OBJECTION TO  
CORNELL'S GENERAL CREDITOR CLAIM**

**TABLE OF CONTENTS**

INTRODUCTION .....	1
BACKGROUND .....	1
ARGUMENT .....	5
I. Cornell’s Fraud and Breach of Fiduciary Duty Claims Are Not Barred by the Statute of Limitations.....	5
II. The Trustee’s Arguments For Disallowing Cornell’s Claim Are Meritless .....	12
A. Cornell’s Proof of Claim Is Not Subject to the Heightened Pleading Requirements of Federal Rule of Civil Procedure 9(b) .....	12
B. LBI Owed Cornell a Fiduciary Duty In Connection With the MCF Transaction .....	20
C. Cornell’s 2001 10K Did Not Contain Any Admissions Preventing Its Recovery .....	20
D. LBI Breached the Retainer Agreement.....	22
CONCLUSION.....	23

## TABLE OF AUTHORITIES

### Cases

<i>Abundance Partners, LP v. Quamtel, Inc.</i> , 840 F. Supp. 2d 758, 768 (S.D.N.Y. 2012) .....	21
<i>Atkins v. Crosland</i> , 417 S.W. 2d 150, 153 (Tex. 1967) .....	7,8,10,11
<i>Bradford v. Vento</i> , 48 S.W.3d 749, 754-55 (Tex. 2001).....	15
<i>Dearing, Inc. v. Spiller</i> , 824 S.W.2d 728, 733 (Tex. App.-Fort Worth 1992, writ denied).....	15
<i>Exxon Corp. v. Emerald Oil &amp; Gas Co.</i> , 348 S.W.3d 194, 217 (Tex. 2011) .....	14
<i>Hartford Cas. Ins. v. Walker Cty. Agency, Inc.</i> , 808 S.W.2d 681, 687-88 (Tex. App.-Corpus Christi 1991, no writ.).....	15-16
<i>Horizon/CMS Healthcare Corp. v. Auld</i> , 34 S.W.3d 887, 896 (Tex. 2000) .....	16
<i>In re DJK Residential LLC</i> , 416 B.R. 100 (Bankr. S.D.N.Y.2009) .....	13,14
<i>In re Swift</i> , 129 F.3d 792, 798 (5 <sup>th</sup> Cir. 1997) .....	7
<i>Johnson v. Peckham</i> , 120 S.W.2d 786, 788 (Tex. 1938).....	16
<i>Kelly v. Gaines</i> , 181 S.W. 3d 394, 414 (Tex. App. –Waco 2005), <i>rev'd on other grounds</i> , 235 S.W. 3d 179 (Tex. 2007).....	16
<i>Kinzbach Tool Co. v. Corbett-Wallace Corp.</i> , 160 S.W.2d 509, 512 (Tex. 1942).....	15
<i>Little v. Smith</i> , 943 S.W.2d 414 (Tex. 1997) .....	9
<i>Marshall v. Kusch</i> , 84 S.W.3d 781, 786 (Tex. App. —Dallas 2002, pet. denied).....	15
<i>Murphy v. Campbell</i> , 964 S.W.2d 265 (Tex. 1997) .....	9,10,11
<i>Paramount Pipe &amp; Sup. Co. v. Muhr</i> , 749 S.W.2d 491, 494-95 (Tex. 1988).....	16
<i>Plotikin v. Joekel</i> , 304 S.W.3d 455, 479 (Tex. App. –Houston [1 <sup>st</sup> Dist.] 2009, pet. denied).....	15
<i>Relational Investors LLC v. Sovereign Bancorp, Inc.</i> , 417 F. Supp. 2d 438, 448 (S.D.N.Y. 2006).....	21
<i>Rogers v. Ricane Enters., Inc.</i> , 772 S.W.2d 76, 80-81 (Tex. 1989).....	6
<i>S.V. v R.V.</i> , 933 S.W.2d1 (Tex. 1996) .....	9

<i>Transport Ins. v. Faircloth</i> , 898 S.W.2d 269, 277 (Tex. 1995).....	15
<i>Waxler v. Household Credit Servs., Inc.</i> , 106 S.W.3d 277 (Tex. App. –Dallas 2003, no pet.) .....	8
<i>Welder v. Green</i> , 985 S.W.2d 170, 175 (Tex. App.-Corpus Christi 1998, pet. denied) .....	15
<i>Western Reserve Life Assur. Co. v. Graben</i> , 233 S.W.3d 360, 374 (Tex. App. –Fort Worth 2007, no pet.) .....	15
<i>Worldwide Asset Purchasing, L.L.C. v. Rent-A-Center East, Inc.</i> , 290, S.W.3d 554, 556 (Tex.App.—Dallas 2009, no pet.).....	15

### **Statutes**

Tex. Civ. Prac. & Rem. Code § 16.004(a)(4), (5).....	6
--	---

### **Rules**

Fed. R. Bankr. P. 3001 .....	12,16
Fed. R. Bankr. P. 3001(f).....	12
Fed. R. Civ. P. 9(b) .....	13,14,16

**TO THE HONORABLE SHELLEY C. CHAPMAN  
UNITED STATES BANKRUPTCY JUDGE:**

**INTRODUCTION**

1. Well before Lehman Brothers Inc. (“LBI”) sought bankruptcy court protection it engineered a complex financing structure for Cornell Companies, Inc. (“Cornell”). Cornell operated correctional facilities and had no experience in arranging creative financing. It relied on LBI’s expertise in sophisticated financing transactions and placed its trust in LBI to design financing which would achieve Cornell’s stated goals. LBI breached the trust reposed in it by Cornell by designing and implementing a financing arrangement which could not accomplish Cornell’s goals. As a result Cornell was forced to restate certain operating results, which led, in turn, to a precipitous drop in its stock price, lawsuits, and an S.E.C. investigation. Moreover, the failure of the scheme designed by LBI meant that Cornell did not have access to sufficient capital to compete effectively in its industry.

2. LBI’s breach of fiduciary duty, fraudulent misrepresentations, and breach of contract led to Cornell filing suit against LBI in state court in Texas on November 29, 2006 (the “state court action”). LBI did not file for bankruptcy protection until November 19, 2008. LBI actively litigated this claim in Texas for almost two full years, participating in extensive discovery through document production and witness depositions. Never during that time did LBI seek to have the case dismissed, either on statute of limitation grounds or on the basis of any alleged legal deficiency in Cornell’s claim. Now, more than 7 years after Cornell sought redress for its damages, and after having spent two years litigating the claims on the merits, the Trustee tardily takes the position that the case need never have been litigated and that Cornell’s claims can be summarily dismissed on purely legal grounds. Cornell’s state court lawsuit itself is sufficient to withstand the Trustee’s arguments. More fundamentally, Cornell’s proof of claim,

and not its state court lawsuit, is the only proper target for the Trustee's arguments at this point. Cornell's proof of claim satisfies the requirements contained in the Federal Rules of Bankruptcy Procedure ("FRBP").

### **BACKGROUND**

3. Cornell's proof of claim, attached as Exhibit A to the Trustee's Objection, contains a detailed explanation of the relationship between Cornell and LBI and a description of the facts which formed the basis of Cornell's state court action. That history is briefly summarized here.

4. At the time of the events giving rise to Cornell's state court action Cornell owned and operated juvenile and adult correctional and treatment facilities. In 2000 and 2001 Cornell sought access to financing in order to expand its business. Cornell sought LBI's expertise in finance and investment banking in order to devise strategies for increasing Cornell's access to capital. Cornell hired LBI to act as its financial advisor. LBI devised a plan based on creating a special purpose entity ("SPE") to acquire facilities from Cornell and lease them back to Cornell. The transaction was designed to raise money, (the proceeds of the sale of assets to the SPE) and to deleverage Cornell's balance sheet by removing the debt associated with asset ownership to the SPE.

5. LBI devised the plan for the creation of the SPE, and its sale of bonds to raise the income necessary for purchase of Cornell's assets. Under applicable accounting rules in effect at the time, the SPE could only achieve the desired off-balance sheet treatment for Cornell if an independent third-party investor made, at a minimum, a 3% investment in the SPE assets and such third-party investment was genuinely at risk.

6. LBI's plan centered around the creation of the SPE. Maintaining the independence of the SPE's investment and insuring that its investment was genuinely at risk, were necessary for the transaction to succeed. LBI created Municipal Corrections Finance, L.P. ("MCF") to serve as the SPE. MCF would, with LBI acting as lead underwriter, sell bonds to raise the money needed to purchase the facilities from Cornell. It would then enter into long-term leases with Cornell so that Cornell would operate, but not own, the facilities.

7. Pursuant to the structure created by LBI, one of the limited partners of MCF was LBI Group, Inc. ("LBIG"). LBIG paid \$8.17 million to MCF to acquire its limited partnership interest in MCF. LBIG and Municipal Corrections Finance Holdings, LLC ("MCFH"), the General Partner of MCF, were required to maintain a 3% equity interest in MCF in order to maintain its independence from Cornell. If it was determined that MCF, as the third-party SPE, was not independent of Cornell or if the investment required to reach the 3% threshold was not truly at risk, the sale-leaseback transaction would not qualify for off-balance sheet treatment.

8. LBI worked on the MCF transaction for the better part of 2000 and 2001. The transaction closed on August 14, 2001. On September 5, 2001 Cornell and LBI entered into a letter agreement pursuant to which LBI was engaged to provide financial advisory services to Cornell concerning future financing vehicles and the strategic development of Cornell's business (the "Retainer Agreement," attached as Exhibit 4 to the Declaration of Jordan Pace in Support of the Trustee's Objection). Even though LBI was obligated to provide such services on a going forward basis, from the date of the agreement, LBI insisted on the payment of an up-front, non-refundable retainer fee of \$3.65 million. The retainer fee was required to be paid no later than November 5, 2001.

9. In January of 2002 Cornell's independent auditor, Arthur Anderson LLP, questioned whether the retainer fee, although paid to LBI, was actually used to fund LBIG's stake in MCF. If that were true, LBIG's independent investment in MCF would be less than the required 3%, thus destroying the desired purpose of the transaction to move the assets off Cornell's balance sheet. Cornell would be required to consolidate the sale-leaseback assets back onto its balance sheet, showing the book value of the leased properties as an asset, and the outstanding debt of MCF as a liability.

10. On February 6, 2002 Cornell announced that a special committee of its Audit Committee would be formed to review whether the retainer fee paid to LBI reduced the previously established equity of the MCF partners. Based on the recommendation of the special committee and with the approval of the SEC, on March 6, 2002 Cornell announced that it would restate its earnings and that the debt and assets related to the MCF sale-leaseback transaction would be moved back onto Cornell's books. As a result of this restatement Cornell's stock price fell precipitously, shareholder lawsuits were filed, and Cornell's ability to access capital was severely curtailed.

11. Cornell filed its state court action on November 29, 2006. The suit alleged that LBI failed to appreciate, and then disclose, that the payment and acceptance of the retainer fee could result in the destruction of the requisite characteristics of the sale-leaseback transaction, thereby causing Cornell to carry on its balance sheet the book value of the leased properties as assets and the outstanding debt of MCF as a liability. LBI's failure with respect to the acceptance of the non-refundable retainer and its effect on the transaction, constituted fraud, a breach of fiduciary duty, and a breach of contract.



## **ARGUMENT**

12. The Trustee makes two general arguments for disallowing Cornell's claim. First, the Trustee alleges that Cornell's fraud and breach of fiduciary duty causes of action are barred by the statute of limitations. Second, the Trustee argues that LBI is not liable to Cornell as a matter of law for the following reasons: 1) Cornell failed to plead fraud and breach of fiduciary duty with sufficient particularity; 2) Cornell expressly disclaimed any fiduciary duty on the part of LBI; and 3) Cornell did not allege a breach of the Retainer Agreement. As shown below, these arguments are without merit.

### **I. Cornell's Fraud and Breach of Fiduciary Duty Claims Are Not Barred by the Statute of Limitations**

13. The Trustee correctly acknowledges that the issue of limitations in this case is governed by the operation of a Tolling Letter entered into between Cornell and LBI on December 7, 2005 (the Tolling Letter is attached as Exhibit 5 to the Declaration of Jordan Pace In Support of the Trustee's Objection) (Objection, ¶ 26, p. 10). The Tolling Letter extended "the time to commence an action arising out of or in any way related to the Agreement dated September 5, 2001, between Cornell Companies, Inc. and Lehman Brothers Inc." to December 1, 2006. The Tolling Letter also provided that LBI would waive and not assert "any defenses of statute of limitations, laches, or other time-related defenses" in any such action brought on or before December 1, 2006, except to the extent that such defenses was already available "before the date of this letter." As the Trustee noted in his Objection, Cornell filed its state court lawsuit on November 29, 2006, before the deadline established by the Tolling Letter. The only way the Tolling Agreement could have failed to extend the limitations period would have been if a statute of limitations defense was already available before December 7, 2005. Thus, the governing question becomes whether Cornell's causes of action for fraud and breach of fiduciary duty

accrued before, or after, December 7, 2001. If such causes of action accrued before December 7, 2001, then the limitations defense would have already been available on the date of the Tolling Letter and the Tolling Letter would not have foreclosed such defenses for those causes of action. If, on the other hand, Cornell's fraud and breach of fiduciary duty causes of action did not accrue until December 7, 2001 or later, then a statute of limitations defense would not have been available as of the date of the Tolling Letter, and would have been waived by LBI.

14. As the Trustee notes, in Texas, actions for fraud and breach of fiduciary duty are governed by a four-year statute of limitations. Tex. Civ. Prac. & Rem. Code § 16.004(a)(4), (5). LBI waived any defenses based on limitations in the Tolling Letter, as long as 1) the claim was brought on or before December 1, 2006 and 2) no limitations defense was already available before December 7, 2005, the date of the Tolling Letter. Cornell satisfied the first requirement by filing its lawsuit on November 29, 2006. The second condition in the Tolling Letter was also satisfied because there was no limitations defense to Cornell's fraud and breach of fiduciary duty claims as of December 7, 2005. As explained below, Cornell's causes of action for fraud and breach of fiduciary duty did not accrue until early 2002, when it learned that LBI's receipt of the retainer under the Retainer Agreement destroyed the purpose of the MCF sale-leaseback transaction. Thus, the applicable limitations period would not have run until early 2006, after the date of the Tolling Letter.

15. Under Texas law, a defendant moving for summary judgment based on the affirmative defense of the statute of limitations has the burden of showing as a matter of law that the suit is barred by limitations. *Rogers v. Ricane Enters., Inc.*, 772 S.W.2d 76, 80-81 (Tex. 1989). The Trustee seeks a summary disallowance of Cornell's claim and as such bears the burden of proof to show when the causes of action accrued and when the limitations period

expired. The Trustee incorrectly argues that this case is governed by the discovery rule. In fact, the relevant inquiry here is when Cornell's causes of action accrued, not when the damage was discovered.

16. Discovering that a fraud has occurred, or that a breach of fiduciary has occurred, is not the same thing as applying the "discovery rule." In order for a claimant to possess a right to sue, a legal injury is required. *Atkins v. Crosland*, 417 S.W.2d 150, 153 (Tex. 1967). Under this legal injury rule, discovery of the injury is relevant to determining when the statute of limitations begins to run, but it is not the same thing as fixing the accrual date for a cause of action. *In re Swift*, 129 F.3d 792, 798 (5<sup>th</sup> Cir. 1997). Regardless of when the legal injury was discovered, in no case can limitations begin running until the injury actually does occur. In this case, as shown below, Cornell's causes of action for fraud and breach of fiduciary duty did not accrue until the MCF transaction was determined not to be able to achieve its purpose and Cornell was forced to restate its earnings. That did not happen, by the Trustee's own admission, until March 6, 2002 (Objection, ¶ 16, p.7), meaning that the statute of limitations on those causes of action would not have already run before the Tolling Letter was executed on December 7, 2005.

17. Texas law recognizes two types of legal injury for purposes of fixing the accrual of a cause of action. Where the act which leads to the injury is in itself a completed wrong, such as an invasion of some personal or property right of the plaintiff, the act and the legal injury occur simultaneously. *Atkins*, 417 S.W.2d at 153. In such a case the cause of action accrues when the act is committed, even if there is little or no simultaneous actual damage. *Id.* Conversely, if the act complained of is not itself unlawful and the plaintiff's suit is designed to recover damages that occurred subsequent to the act, the cause of action accrues only when the damages are

sustained. *Id.* In *Atkins* the plaintiff owned and operated automobile service stations. He hired an accountant to prepare his tax returns and the accountant did so, initially using the cash receipts and disbursements method. The accountant later changed to the accrual method of accounting but failed to secure the consent of the IRS to use the new method. As a result, the plaintiff was assessed with a deficiency for the first year for which the accountant used the new method. The trial court granted the accountant's motion for summary judgment on statute of limitations grounds. The Texas Supreme Court reversed, holding that the accountant's use of the accrual method of accounting was not "in itself the type of unlawful act which, upon its commission, would set the statute in motion" *Id.* The "assessment was the factor essential to consummate the wrong—only then was the tort complained of completed." *Id.*

18. Similarly, in *Waxler v. Household Credit Servs., Inc.*, 106 S.W.3d 277 (Tex. App. —Dallas 2003, no pet.), the plaintiff alleged that she was damaged when she was subsequently denied credit on the basis of an inaccurate credit report issued earlier by her credit card company. The plaintiff did not suffer any damage until she attempted to get credit at a later point in time and was denied. The Court held that the mere issuance of the faulty credit report did not damage the plaintiff and that her cause of action did not accrue until she sustained damages in the form of a denial of credit. *Id.* at 281.

19. *Atkins* and *Waxler* are factually analogous to this case and compel the conclusion that Cornell's causes of action for fraud and breach of fiduciary duty did not accrue until the MCF transaction was reversed and its desired benefits wiped out. Just as in *Atkins* and *Waxler*, here the injury resulting from the defendant's actions did not manifest until a later point in time, giving the plaintiff a reason to file a lawsuit. LBI acted fraudulently and breached its fiduciary duty to Cornell in designing and implementing a faulty transaction. The injury from such actions

did not occur until, with the help of its outside auditor, Cornell determined that it would be required to reverse the transaction and restate its earnings. Those actions caused Cornell to be sued and to take assets and debt back onto its balance sheet, thus suffering the injuries that completed its causes of action.

20. The Trustee argues that Cornell's causes of action for fraud and breach of fiduciary duty accrued on or before November 5, 2001, the date of payment of the retainer under the Retainer Agreement, because "Cornell was aware of the facts underlying its alleged injury as soon as it paid LBI the retainer, if not sooner." (Objection, ¶ 27, p.10). Of course, it is expedient for the Trustee to argue that the limitations period began upon payment of the retainer fee because it would mean that limitations expired on November 5, 2005, before the date of the Tolling Letter. But the Trustee never explains how or why the payment of the Retainer Fee was illegal in itself, such that Cornell was immediately injured upon paying it. The Trustee does not address the legal injury rule at all, preferring to cite inapposite discovery rule cases. *S.V. v R.V.*, 933 S.W.2d 1 (Tex. 1996) involved claims of sexual abuse brought years after the alleged abuse occurred, and the dispositive inquiry there was whether such injuries were inherently undiscoverable and objectively verifiable, tests under the discovery rule which do not apply to the legal injury rule. Likewise, *Little v. Smith*, 943 S.W.2d 414 (Tex. 1997) has no bearing here as it concerned the discovery rule and whether it should be applied to claims arising out of probate proceedings ("Texas courts have refused to apply the discovery rule to claims arising out of probate proceedings....because the claimant has constructive notice of the probate proceedings").

21. Finally, *Murphy v. Campbell*, 964 S.W.2d 265 (Tex. 1997), relegated by the Trustee to a footnote, actually supports Cornell's position. In *Murphy*, the Texas Supreme Court

affirmed its earlier ruling in *Atkins* and held that a cause of action for accounting malpractice involving bad tax advice accrues when the plaintiff becomes aware that the advice he received was faulty. *Id.* at 271. In *Murphy* the plaintiff had received a deficiency notice and the Court held that in no circumstance could the plaintiff's cause of action accrue after the date of receipt of the deficiency notice. *Id.* However, the Court also noted that the accrual inquiry is fact specific and that it could be possible that "a taxpayer may know his advice was faulty long before he receives a deficiency notice. [F]or example, if a taxpayer sought other opinions upon receipt of an audit notice, or even earlier, the information obtained might put him on notice that the advice he received was wrong." *Id.* Thus, the Court made clear that the plaintiff would have to have some basis for believing that the advice was wrong and could cause harm. The Court listed the deficiency notice and an audit notice as two examples of the types of information that would put a plaintiff on notice that a claim could exist.

22. Though the Trustee has the burden of proof to show that a limitations defense existed in this case as of the date of the Tolling Letter, he presents no proof that Cornell had any actual knowledge of anything that would have put it on notice that it had a claim against LBI when it entered into the Retainer Agreement and paid the Retainer. Instead, the Trustee simply argues, in conclusory fashion, that Cornell "knew all of the facts underlying its fraud and breach of fiduciary duty causes of action as soon as it paid the Retainer on or before November 5, 2001." (Objection ¶ 29, p. 12). The Trustee attempts to flesh out this assertion by arguing that Cornell "knew it was paying LBI the Retainer, that LBI's subsidiary, LBI Group, was the independent partner in MCF, and that it wanted off-balance sheet accounting for MCF in the Sale/Leaseback." *Id.* Again, the Trustee fails to explain how these bits of knowledge should have alerted Cornell that it had been injured and had a cause of action. As the Trustee admits in his

very next sentence, “the lines connecting these dots and forming alleged causes of action are matters of accounting and tax law, not facts.” *Id.* This is precisely the context which justifies the rule adopted in *Atkins* and *Murphy*, that accrual may be deferred if the recipient of bad advice is not an expert in the relevant field and requires outside help to discover that a legal injury has occurred. In the words of the *Murphy* Court, “[I]t is most unlikely that a client would know that tax advice was faulty at the time he received it. [I]ndeed, the very reason to seek expert advice is that tax matters are often not within the average person’s common knowledge. [W]e thus conclude that accounting malpractice involving tax advice is inherently undiscoverable.” *Murphy* at 271.

23. Cornell’s outside expert, Arthur Andersen, did ultimately raise a concern about the treatment of the Retainer Fee as it pertained to the MCF Sale-Leaseback transaction. An investigation did ensue, and LBI participated in the investigation with Arthur Andersen and Cornell. However, this investigation simply did not begin until several months after the Retainer Fee was paid. There is no evidence supporting the payment date of November 5, 2001 as the time by which any of the parties knew that the transaction would be adversely impacted by the payment of the Retainer. In the state court action, Cornell deposed Mr. Gary Killian, who was at the relevant time the Managing Director for LBI’s municipal finance business segment. Mr. Killian testified that LBI gathered information in response to inquiries made by Arthur Andersen concerning the treatment of the Retainer, and that LBI did not respond until “somewhere between January 30<sup>th</sup> and February 5<sup>th</sup>.” (Killian Deposition, 153:20-154:3, attached as Exhibit 3 to the Declaration of Thomas R. Ajamie in Support of Cornell Companies Inc’s Response to Trustee’s Objection to Cornell’s General Creditor Claim (“Ajamie Declaration”), annexed hereto as Exhibit A.) Cornell alleged in its state court suit that in January 2002, Arthur Andersen

questioned whether the Retainer Fee was used to fund LBI's interest in MCF, which would have reduced LBI's actual investment below the 3% needed to make the equity independent. The state court suit further alleged that on February 6, 2002 Cornell formed a special committee of its Audit Committee to review the matter further. LBI does not dispute these dates in its Objection and, more fundamentally, certainly does not carry its burden of establishing that Cornell knew it had a claim against LBI prior to this investigation being completed.

## **II. The Trustee's Arguments For Disallowing Cornell's Claim Are Meritless**

### **A. Cornell's Proof of Claim Is Not Subject to the Heightened Pleading Requirements of Federal Rule of Civil Procedure 9(b)**

24. The Trustee argues that Cornell's proof of claim does not allege fraud and breach of fiduciary duty with sufficient particularity. (Objection ¶ 31, p. 12) This argument is based on the incorrect premise that the pleading standard set forth in Federal Rule of Civil Procedure ("FRCP") 9(b) applies to proofs of claim in bankruptcy proceedings. It does not. Cornell provided all the detail that was required when it submitted its claim.

25. Federal Rule of Bankruptcy Procedure ("FRBP") 3001 states that "[a] proof of claim shall conform substantially to the appropriate Official Form." The requirements of Official Form 10 thus govern the format for submitting a proof of claim. Nothing in Official Form 10 or FRBP 3001 says that FRCP 9(b)'s specificity requirements must be met in submitting a proof of claim. Instead, the instructions to Form 10 provide that claimant must simply "state the type of debt or how it was incurred." B10 (Official Form 10.) Under FRBP 3001(f), Cornell's properly executed proof of claim "constitute[s] prima facie evidence of the validity and amount of the claim."

26. The Trustee's argument that Cornell was required to provide even more detail in its proof of claim relies almost entirely on a single case, *In re DJK Residential LLC*, 416 B.R.



100 (Bankr. S.D.N.Y.2009). But *DJK* does not support Trustee's argument. While the Court in *DJK* noted that “bankruptcy courts have looked to the pleading requirements set forth in the Federal Rules of Civil Procedure” in evaluating disputed claims, *Id.* at 106, it simply did not hold—as the Trustee suggests—that a claimant is required to meet FRCP 9(b)'s specificity requirements when submitting an initial proof of claim.

27. A description of the procedural posture in *DJK* reveals why it has little relevance here. The debtor in *DJK* had already emerged from bankruptcy and an order closing the bankruptcy cases had been entered. The claimants filed a claim that incorporated and was “equivalent in all material respects” to a complaint that the claimants had previously filed against a debtor in the Northern District of Illinois. *Id.* at 101-102. Far from the routine claims administration process applicable to Cornell’s timely filed proof of claim, “the issues presented by the [claim filed in *DJK*], the Objection and the Response no longer have any significance to the administration of the chapter 11 cases.” *Id.* at 102. The court disallowed the claim at issue after finding that the claimants had not offered any support for their commercial bribery allegations, despite repeated opportunities to do so, including the filing of three different complaints in the parallel district court proceedings. *Id.* at 103-07 (noting that as to the debtor’s co-defendants, the first amended complaint was dismissed by the district court for failing to meet the pleading requirements of the Federal Rules of Civil Procedure and the second amended complaint was voluntarily dismissed with prejudice). The court acknowledged the unusual procedural posture of the disputed claim, noting that it was “resolving here what amounts to a procedural anomaly, a strenuous claim objection presented at the tail end of fully administered chapter 11 cases that also happen to overlap with and touch directly on the subject matter of other pending but currently inactive federal litigation.” *Id.* at 108.

28. In contrast to the claimants in *DJK*—who had at least four opportunities to set forth the basis for their claims before they were disallowed—Cornell’s claim has never been challenged until now. There is no “procedural anomaly” and no ongoing adversarial proceeding that justifies the application, even before an objection has been raised, of FRCP 9(b) to Cornell’s proof of claim. *DJK* is thus inapplicable.

29. Since the Trustee has now challenged Cornell’s claim, this response provides additional details supporting the proof of claim, including details that satisfy FRCP 9(b) for Cornell’s fraud claim. This response also provides additional details supporting Cornell’s breach of fiduciary duty claim. In light of this substantial evidence, there is no basis for disallowing Cornell’s claims.

30. To state a claim for fraud under Texas law, a plaintiff must plead the following: 1) the defendant made a representation to the plaintiff; 2) the representation was material; 3) the representation was false; 4) when the defendant made the representation, the defendant knew the representation was false, or made the representation recklessly, as a positive assertion and without knowledge of its truth; 5) the defendant made the representation with the intent that the plaintiff act on it; 6) the plaintiff relied on the representation; and 7) the representation caused the plaintiff injury. *Exxon Corp. v. Emerald Oil & Gas Co.*, 348 S.W.3d 194, 217 (Tex. 2011). To state a claim for fraud through non-disclosure a plaintiff must plead the following: 1) the defendant concealed from or failed to disclose certain facts to the plaintiff; 2) the defendant had a duty to disclose the facts to the plaintiff; 3) the facts were material; 4) the defendant knew the plaintiff was ignorant of the facts and did not have an equal opportunity to discover the facts; 5) the defendant was deliberately silent when it had a duty to speak; 6) failing to disclose the facts the defendant intended to induce the plaintiff to take some action or refrain from acting; 7) the

plaintiff relied on the defendant's non-disclosure; and 8) the plaintiff was injured as a result of acting without the knowledge of the undisclosed facts *Bradford v. Vento*, 48 S.W.3d 749, 754-55 (Tex. 2001); *Marshall v. Kusch*, 84 S.W.3d 781, 786 (Tex. App.—Dallas 2002, pet. denied); *Worldwide Asset Purchasing, L.L.C. v. Rent-A-Center East, Inc.*, 290 S.W.3d 554, 556 (Tex.App.—Dallas 2009, no pet.) And, contrary to the Trustee's assertion (Objection ¶ 36, p. 15), expressions of opinion may be actionable where the defendant had special knowledge that plaintiff did not have, and knew or should have known that the plaintiff would be justified in relying on the defendant's special knowledge. *Transport Ins. v. Faircloth*, 898 S.W.2d 269, 277 (Tex. 1995).

31. To state a cause of action for breach of fiduciary duty a plaintiff must plead the following: 1) plaintiff and defendant had a fiduciary relationship; 2) defendant breached its fiduciary duty to the plaintiff; 3) the defendant's breach resulted in injury to the plaintiff. *Plotkin v. Joekel*, 304 S.W.3d 455, 479 (Tex. App.—Houston [1<sup>st</sup> Dist.] 2009, pet. denied). A fiduciary relationship arises when the plaintiff relies on the fiduciary for financial support or guidance. *Western Reserve Life Assur. Co. v. Graben*, 233 S.W.3d 360, 374 (Tex. App.—Fort Worth 2007, no pet.) (defendant was a fiduciary when it assumed role of financial adviser). A fiduciary owes the following duties: 1) the duty of loyalty and utmost good faith, *Kinzbach Tool Co. v. Corbett-Wallace Corp.*, 160 S.W.2d 509, 512 (Tex. 1942); 2) the duty of candor, *Welder v. Green*, 985 S.W.2d 170, 175 (Tex. App.—Corpus Christi 1998, pet. denied); 3) the duty to refrain from self-dealing, *Dearing, Inc. v. Spiller*, 824 S.W.2d 728, 733 (Tex. App.—Fort Worth 1992, writ denied); 4) the duty to act with the strictest integrity, *Hartford Cas. Ins. v. Walker Cty. Agency, Inc.*, 808 S.W.2d 681, 687-88 (Tex. App.—Corpus Christi 1991, no writ.); 5) the duty of fair and honest dealing, *Kelly v. Gaines*, 181 S.W.3d 394, 414 (Tex. App.—Waco 2005), *rev'd on other*

*grounds*, 235 S.W.3d 179 (Tex. 2007); and 6) the duty of full disclosure, *Johnson v. Peckham*, 120 S.W.2d 786, 788 (Tex. 1938).

32. As noted above, FRBP 3001 requires only that a proof of claim conform substantially to the appropriate Official Form. Official Form 10 thus governs the format for submitting a proof of claim. Nothing in Official Form 10 or FRBP 3001 makes FRCP 9(b) applicable to a proof of claim. Instead, Form 10 requires only that the claimant “state the type of debt or how it was incurred.” B10 (Official Form 10). Cornell clearly satisfied this requirement when it appended a 5 page summary of its claims against LBI for its proof of claim.

33. Similarly, Texas follows the “fair notice” standard for pleading, which looks at whether the opposing party can ascertain from the pleading the nature and basic issues of the controversy and what testimony will be relevant. *Horizon/CMS Healthcare Corp. v. Auld*, 34 S.W.3d 887, 896 (Tex. 2000). The plaintiff is not required to describe the evidence supporting its claims in detail in the petition. *Paramount Pipe & Sup. Co. v. Muhr*, 749 S.W.2d 491, 494-95 (Tex. 1988). The proper procedural mechanism for challenging the sufficiency of pleadings in Texas in filing special exceptions *Horizon*, at 897. When a defendant does not challenge the plaintiffs’ pleadings through special exceptions the court should construe them liberally in favor of the plaintiff. *Id.*

34. Prior to LBI’s bankruptcy filing, LBI litigated the Texas state court action from November 29, 2006 to September 25, 2008. At no point during that span of almost two years did LBI ever challenge the sufficiency of Cornell’s pleadings. LBI clearly understood the essence of the claims it was fighting, as well as what evidence would be pertinent to those claims. The parties were in the process of developing that evidence when LBI filed bankruptcy. If the Trustee is to be permitted to challenge the sufficiency of Cornell’s allegations at this point in the

history of the dispute between Cornell and LBI, fairness mandates that the parties be allowed to complete discovery.

35. Even in its unfinished state, the record contains ample evidence to support Cornell's fraud and breach of fiduciary duty claims. David Lavelle was a Senior Vice President at LBI, in public finance, during the time LBI was working for Cornell on the MCF transaction. He was Cornell's primary contact at LBI for the MCF transaction. He was deposed in the state court action and his testimony establishes Cornell's fraud and breach of fiduciary duty claims. Portions of Mr. Lavelle's deposition are attached as Exhibit 1 to the Ajamie Declaration. Mr. Lavelle testified that he told Cornell that he had sufficient experience to handle the MCF transaction and that it was "not, you know, rocket science." (Lavelle Dep. 41: 6-11). Mr. Lavelle touted his and LBI's success in a similar transaction for a health care company. (Lavelle Dep. 42: 10-14). He promised that he could improve the efficiency of Cornell's financing and help it grow its business. (Lavelle Dep. 45: 9-21). Mr. Lavelle affirmed that Lehman conceived the idea of serving as the independent investor in the MCF transaction and decided to perform that role due to the complexity of the deal, even though there was interest by other potential investors who would not have put the transaction at risk by earning fees associated with the transaction. (Lavelle Dep. 52: 21-25; 55: 21 - 56: 2). Mr. Lavelle made several presentations to Cornell's board of directors about the MCF transaction. (Lavelle Dep. 74: 1-2).

36. With respect to the Retainer Agreement, Mr. Lavelle acknowledged that he was aware that the payment of the retainer could have an impact on the 3% equity requirement being invested by LBI's subsidiary LBIG. (Lavelle Dep. 81: 13-19). Notwithstanding his awareness of this risk, he rather blithely admitted that even though one of Cornell's explicit goals for the MCF transaction was to achieve off-balance sheet treatment for the facilities being sold to MCF, LBI

didn't have "any interest in the accounting treatment at all." (Lavelle Dep. 115: 17-20). In keeping with this cavalier attitude, and placing LBI's interests ahead of Cornell's, Mr. Lavelle refused to return the retainer when that idea was suggested by Cornell as a way to solve the equity problem, saying that "I don't think returning the money solves an accounting issue." (Lavelle Dep. 369: 15-16). Mr. Lavelle's testimony revealed his belief that LBI was entitled to keep the retainer at least partly on account of the work it had done in connection with the MCF transaction, and not as a true retainer for work yet to be done, explaining that he did not give the retainer back because "[W]e had successfully done a stand-alone sale/leaseback transaction. [W]e had done a successful equity transaction, and we had provided Steve Logan and Cornell with debt and equity for their Mississippi Federal Bureau of Prisons project." (Lavelle Dep. 368: 25 - 369: 4). Mr. Lavelle conceded, under questioning from LBI's attorney, that while he conceived a plan to ask Cornell to apply a portion of the Retainer to work done at the end of 2001, he just never made that happen because "you know, the- the-the accounting concerns that Cornell and Arthur Andersen were going under sort of redirected our attention." (Lavelle Dep. 417: 23 - 418: 7).

37. What emerges from Mr. Lavelle's testimony is that LBI represented to Cornell that it had the requisite expertise to achieve Cornell's stated goals through the MCF transaction. It sold itself by emphasizing its experience and success in similar transactions. When the success of the transaction hung in the balance LBI chose to put its interests ahead of Cornell's and keep the Retainer, thereby destroying the desired accounting treatment and causing damage to Cornell. The record as it existed when LBI entered bankruptcy, when the parties were in the middle of discovery in the state court action, supports Cornell's causes of action for fraud and breach of fiduciary duty.

38. Steve Logan, one of the cofounders of Cornell, and its chief financial officer during the period of the MCF transaction, was also deposed in the state court action. Portions of his deposition are attached as Exhibit 2 to the Ajamie Declaration. He testified that Cornell retained LBI because of “their expertise in the corrections industry,” (Logan Dep. 90: 17-20) and because Mr. Lavelle represented to him that he had worked on similar financing projects (Logan Dep. 97: 16-20). Mr. Logan also testified that LBI made significant revisions to the Retainer Agreement, refuting its contention that all accounting details were left to Arthur Andersen. (Logan Dep. 138: 25 – 139: 6). In fact, Arthur Andersen did not see the Retainer Agreement until it started asking questions about the transaction in early 2002. Mr. Logan clarified that even though Arthur Andersen was recommending that the Retainer Fee be paid as far as possible after the closing of the MCF transaction, LBI insisted that it be paid within 60 days of execution. (Logan Dep. 182: 23 – 183: 12). The timing of the payment, insisted upon by LBI, led directly to Arthur Andersen’s insistence that the MCF assets be re-consolidated on Cornell’s books.

39. Gary Killian, Mr. Lavelle’s superior at LBI, was also deposed in the state court action. Portions of Mr. Killian’s deposition are attached as Exhibit 3 to the Ajamie Declaration. Mr. Killian confirmed that LBI designed the SPE used in the MCF transaction. (Killian Dep. 107: 20-23). Mr. Killian also testified that he understood that LBI’s investment in the special SPE had to be increased to account for the fact that LBI was paid underwriting fees in connection with the transaction. (Killian Dep. 113: 13-25).

40. All this testimony taken together, establishes that LBI misrepresented that it had the requisite expertise to achieve Cornell’s goals in the MCF transaction, in order to cause Cornell to retain LBI and pay it substantial fees. LBI designed the structure of the SPE, and also drafted the final version of the Retainer Agreement. LBI insisted that the Retainer be paid too

close to the closing of the MCF transaction, causing it to fail. And, when given an opportunity to protect its client by returning the retainer fee, LBI placed its interests above those of Cornell by keeping the money.

**B. LBI Owed Cornell a Fiduciary Duty In Connection With the MCF Transaction**

41. The Trustee makes the disingenuous argument that LBI cannot be liable for a breach of fiduciary duty because the Retainer Agreement contains a waiver of such a duty. Cornell's proof of claim, as well as the cause of action for breach of fiduciary duty in its state court action, are clearly directed at all of LBI's actions and omissions during the time it was working on the MCF transaction, from 1999 up to the time of the Retainer Agreement. As noted above, LBI had a fiduciary duty to Cornell during that time because it had superior knowledge of public financing arrangements, because Cornell placed its trust in LBI for that reason, and because LBI was acting as Cornell's financial advisor. Cornell's alleged waiver of any fiduciary duty, from the Retainer Agreement forward, is utterly irrelevant to these claims, which are based on LBI's conduct prior to the Retainer Agreement.

**C. Cornell's 2001 10K Did Not Contain Any Admissions Preventing Its Recovery**

42. The Trustee argues that because Cornell included a statement explaining its decision to restate its financials on its 2001 10K it is somehow prevented from recovering for the losses it suffered in connection with the MCF transaction. At the time Cornell filed its 2001 10K it had resigned itself to the restatement because its auditor was insisting on that approach. Cornell was placed in that position because of LBI's refusal to treat the retainer fee differently.

43. The statement in Cornell's 2001 10K, that reasonable arguments supported its previous accounting treatment of the 2001 sale and leaseback transaction, was what Cornell



believed to be initially true. Cornell ultimately decided to restate the accounting because LBI would not adjust its treatment of the retainer fee so that the transaction would not violate the 3% equity requirement. If LBI had either applied the retainer fee to later work, or returned the fee when given the opportunity to do so, the accounting treatment for the MCF transaction would not have had to change. LBI's fraud and breach of fiduciary duty lay in representing to Cornell that the MCF transaction could be made to succeed, and then sabotaging its success through its subsequent insistence that the retainer fee be paid at the end of 2001, just after the closing of the MCF transaction. It isn't surprising that Cornell stated in its 2001 10K that the originally reported accounting treatment for the MCF transaction was supported by reasonable arguments: the originally reported accounting treatment was the result intended by Cornell and Arthur Andersen and neither had reason to know that LBI would scuttle the arrangement through its insistence on receiving and booking the retainer fee in 2001. The statement in the 2001 10K merely references what Cornell believed before LBI's actions caused the transaction to fail. Cornell was explaining to its shareholders why it had determined to restate its accounting, not admitting that LBI had done nothing wrong.

44. The cases relied on by the Trustee for this argument are clearly distinguishable. In *Abundance Partners, LP v. Quamtel, Inc.*, 840 F. Supp. 2d 758, 768 (S.D.N.Y. 2012) a litigant had unambiguously designated certain property as collateral in an SEC filing. In *Relational Investors LLC v. Sovereign Bancorp, Inc.*, 417 F. Supp. 2d 438, 448 (S.D.N.Y. 2006) the party had stated that its directors could be removed through shareholder vote, without cause. These were simple statements of fact, not expressions of opinion or explanations of why the accounting treatment of a transaction is being restated.

**D. LBI Breached the Retainer Agreement**

45. The Trustee argues that Cornell's breach of contract claim isn't specific enough to give the Trustee fair notice of the allegations, such that the Trustee cannot investigate the claims. However, the Retainer Agreement specifically mentions raising money for "a potential Alaska adult prison" (Retainer Agreement, ¶1). Jim Lavelle testified that even though LBI worked on that project for at least 2 years, it never closed. (Lavelle Dep. 251: 23 – 252: 20).

46. More fundamentally, LBI breached the Retainer Agreement by booking the Retainer Fee in 2001 even though the Retainer Agreement called for the fee to "be applied on a mutually agreed upon basis toward future contingent fees..." (Retainer Agreement, ¶2(a)). Mr. Killian confirmed that the entire \$3.65 million retainer fee was booked as income in 2001, a clear breach of the Retainer Agreement. (Killian Dep. 53: 21-23).

**CONCLUSION**

47. The Trustee's arguments, in support of its objection to Cornell's proof of claim are with merit. Cornell has provided extensive detail supporting the basis for its proof of claim. Cornell respectfully requests this Court to deny the Trustee's Objection to Cornell's Proof of Claim.

Dated: Houston, Texas  
February 28, 2014

AJAMIE LLP

By: /s/ Thomas R. Ajamie

Thomas R. Ajamie  
David S. Siegel  
Pennzoil Place - South Tower  
711 Louisiana, Suite 2150  
Houston, TX 77002  
Telephone: (713) 860-1600  
Facsimile: (713) 860-1699  
Email: [tajamie@ajamie.com](mailto:tajamie@ajamie.com)

ATTORNEYS FOR CORNELL COMPANIES,  
INC.

**CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that a true and correct copy of the foregoing Response, and all exhibits thereto has been furnished to all parties who have requested notice via electronic filing and to via Federal Express to (a) Hughes Hubbard & Reed LLP, One Battery Park Plaza, New York, New York 10004, Attn: Meaghan C. Gragg, Esq.; (b) Securities Investor Protection Corporation, 805 Fifteenth Street, N.W., Suite 800, Washington, DC 20005, Attn: Kenneth J. Caputo, Esq.; and (c) Weil Gotshal & Manges LLP, 767 Fifth Avenue, New York, New York 10153, Attn: Maurice Horwitz, Esq. and Lori R. Fife, Esq., with a courtesy copy to the chambers of the Honorable Shelley C. Chapman, One Bowling Green, New York, New York 10004, Courtroom 621 on this 28<sup>th</sup> day of February, 2014.

Respectfully submitted,

AJAMIE LLP

By: /s/ Thomas R. Ajamie

Thomas R. Ajamie  
David S. Siegel  
Pennzoil Place - South Tower  
711 Louisiana, Suite 2150  
Houston, TX 77002  
Telephone: (713) 860-1600  
Facsimile: (713) 860-1699  
Email: [tajamie@ajamie.com](mailto:tajamie@ajamie.com)

ATTORNEYS FOR CORNELL COMPANIES,  
INC.

AJAMIE LLP  
Pennzoil Place - South Tower  
711 Louisiana, Suite 2150  
Houston, Texas 77002  
Telephone: (713) 860-1600  
Facsimile: (713) 860-1699

Attorneys for Cornell Companies, Inc.

**UNITED STATES BANKRUPTCY COURT  
SOUTHERN DISTRICT OF NEW YORK**

In re

LEHMAN BROTHERS INC.,

Debtor.

Case No. 08-01420 (SCC) SIPA

Claim No. 4393

**DECLARATION OF THOMAS R. AJAMIE IN SUPPORT  
OF CORNELL COMPANIES INC.'S RESPONSE TO TRUSTEE'S OBJECTION TO  
CORNELL'S GENERAL CREDITOR CLAIM**

Pursuant to 28 U.S.C. § 1746, I, Thomas R. Ajamie, hereby declare as follows:

1. I am an attorney duly admitted to practice in this Court, and a Partner at the law firm of Ajamie LLP, attorneys for Cornell Companies Inc. ("Cornell"). I submit this declaration in support of Cornell Companies Inc.'s Response to Trustee's Objection to Cornell's General Creditor Claim (Claim No. 4393).

2. Attached hereto as Exhibit 1 is a true and correct copy of portions of the Deposition of David J. Levelle.

3. Attached hereto as Exhibit 2 is a true and correct copy of portions of the Deposition of Steven Logan.

4. Attached hereto as Exhibit 3 is a true and correct copy of portions of the Deposition of Gary Killian.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on February 28, 2014

/s/ Thomas R. Ajamie

Thomas R. Ajamie

# **EXHIBIT 1**

CAUSE NO. 2006-76142

CORNELL COMPANIES INC.,  
Plaintiff

vs.

LEHMAN BROTHERS, INC.  
Defendant.

° IN THE DISTRICT COURT  
°  
°

° HARRIS COUNTY, TEXAS  
°

° 164th JUDICIAL DISTRICT  
°  
°

Videotaped Deposition of David J. Lavelle

Tuesday, August 19, 2008

3043 Fourth Avenue

San Diego, California

Kae F. Gernandt, RPR, CSR No. 5342



## 1 APPEARANCES

2

3 For the Plaintiff:

4

AJAMIE LLP

5

BY: THOMAS R. AJAMIE

Pennzoil Place - South Tower

711 Louisiana, Suite 2150

6

Houston, Texas 77002

7

T: (713) 860-1600

F: (713) 860-1699

tajamie@ajamie.com

8

9 For the Witness:

10

LUCE, FORWARD, HAMILTON &amp; SCRIPPS

BY: CHRISTOPHER H. FINDLEY

600 West Broadway, Suite 2600

11

San Diego, California 92101

T: (619) 236-1414

12

F: (619) 232-8311

cfindley@luce.com

13

14 For the Defendant:

15

JONES DAY

BY: MICHAEL P. GRAHAM

16

717 Texas, Suite 3300

Houston, Texas 77002-2712

17

T: (832) 239-3939

F: (832) 239-3600

18

mpgraham@jonesday.com

19

20 Also in Attendance:

21

Greg Novak, Videographer, AJL Litigation Media

22

23

24

25

## I N D E X

WITNESS

DAVID J. LAVELLE

EXAMINATION BY

PAGE

Mr. Ajamie .....18

Mr. Graham .....415

Mr. Ajamie .....418

## E X H I B I T S

EXHIBIT NO.

DESCRIPTION

PAGE

Exhibit 39 Letter Rogatory filed in Cause No. 2006-76142 25

Exhibit 40 Deposition Subpoena directed to David Lavelle 26

Exhibit 41 Transcript of proceedings before the SEC dated 5/21/02 80

Exhibit 42 Document titled "Cornell Companies Summer 1999 Sale-Leaseback Roadshow" 100

Exhibit 43 Document titled "Municipal Corrections Finance LLC Project Financing Acquisition Series 2000" (LEH004534-004536) 101

Exhibit 44 Memorandum dated 1/25/00 from David Lavelle re Cornell Corrections (LEH000131-000136) 102

10:24:08 1 accomplish that.

10:24:11 2 Q. Potential to accomplish --

10:24:12 3 A. Well, they owned 100 facilities or so.

10:24:14 4 So, they obviously were growing before they met me.

10:24:17 5 So, they were trying to move on to the next step.

10:24:21 6 Q. Do you recall telling either Mr. Cornell

10:24:24 7 or Mr. Logan that you had more than enough

10:24:28 8 experience so that you could do this MCF financing

10:24:34 9 deal?

10:24:34 10 A. Yeah. I mean, the MCF transaction by

10:24:36 11 itself is not, you know, rocket science, and it's --

10:24:46 12 and it's not pure municipal science either. But

10:24:50 13 I -- I think I told them that it was imminently

10:24:55 14 doable, yes.

10:24:58 15 Q. Okay. Now, I saw some mention to a deal

10:25:03 16 you had done before for a company you called

10:25:06 17 Community Health Care.

10:25:08 18 A. Uh-huh.

10:25:08 19 Q. Yes?

10:25:09 20 A. Yes.

10:25:11 21 Q. And I looked up -- tried to find that

10:25:13 22 company, and I found something called Community

10:25:17 23 Health Systems, and I saw a deal that closed in the

10:25:19 24 mid-90s. Is it possible it's Community Health

10:25:22 25 Systems?

10:25:23 1

A. It's possible.

10:25:24 2

10:25:26 3

Q. Okay. And Lehman was associated with that deal; I think you were too?

10:25:28 4

A. That's correct.

10:25:28 5

10:25:30 6

Q. I just want to call it by what I think is the correct name, Community Health Systems.

10:25:33 7

A. Correct.

10:25:34 8

Q. Not a big deal.

10:25:37 9

A. Not a -- correct.

10:25:37 10

10:25:39 11

10:25:42 12

10:25:45 13

Q. Okay. So -- and I think you had related to the Securities and Exchange Commission that you had talked to Mr. Logan about your success in that transaction?

10:25:45 14

A. I think that that's probably correct.

10:25:47 15

10:25:49 16

Q. And do you recall what you said, or would you like me to go through it some --

10:25:51 17

10:25:54 18

10:25:58 19

A. The -- the MCF deal and the Community Health deal were very similar, just different industries.

10:25:59 20

Q. And tell us how they were similar.

10:26:02 21

10:26:04 22

A. Multiple hospitals versus multiple prisons.

10:26:06 23

10:26:09 24

Q. What was Community Health trying to accomplish?

10:26:10 25

A. Just access to capital.

10:28:26 1 A. Correct.

10:28:26 2 Q. And you wanted to implement what you  
10:28:30 3 call consolidated financing?

10:28:32 4 A. With Community Health?

10:28:34 5 Q. Yes.

10:28:35 6 A. Yeah, we consolidated a number of  
10:28:38 7 inefficient financings that they had outstanding  
10:28:41 8 into one efficient financing.

10:28:44 9 Q. Did you foresee doing the same for  
10:28:46 10 Cornell?

10:28:48 11 A. Similar.

10:29:07 12 Q. At this time -- at this point in time,  
10:29:08 13 we're talking about 1999 roughly?

10:29:10 14 A. Uh-huh.

10:29:11 15 Q. Say "yes," please.

10:29:12 16 A. Yes.

10:29:13 17 Q. Yes. When you were talking to David  
10:29:15 18 Cornell and Steve Logan, right?

10:29:19 19 A. Correct.

10:29:19 20 Q. And talking about what you could offer  
10:29:21 21 to help the company consolidate financing and grow?

10:29:24 22 A. Correct.

10:29:25 23 Q. At this time, was there a concern by  
10:29:27 24 Mr. Logan, maybe Mr. Cornell -- you tell me -- about  
10:29:32 25 its competitor, CCA?

10:36:04 1 Q. Who did you talk to about that?

10:36:08 2 A. Gary and Dan Singer.

10:36:10 3 Q. Who raised it?

10:36:13 4 A. I think that's when Steve was interested  
10:36:18 5 in getting accounting treatment within Cornell --  
10:36:22 6 off-balance-sheet accounting treatment with Cornell.

10:36:32 7 Q. So, it's your testimony that Mr. Logan  
10:36:34 8 raises the fact that he'd like to try to get  
10:36:36 9 off-balance-sheet --

10:36:38 10 A. Right..

10:36:38 11 Q. -- treatment?

10:36:40 12 A. Yeah.

10:36:44 13 Q. And when he raises that with you, how do  
10:36:46 14 you foresee doing that, or how did you start  
10:36:49 15 planning to do that?

10:36:50 16 A. Well, there were -- there's a multitude  
10:36:55 17 of ways to raise capital, to raise equity. You can  
10:36:58 18 do it internally, or you can do it externally, or  
10:37:01 19 you can do it, you know, as I said, an infinite  
10:37:06 20 number of ways.

10:37:07 21 So, we discussed all those ways, and one  
10:37:10 22 of them -- one of those ways happened to be of  
10:37:15 23 interest of Gary and Dan Singer.

10:37:17 24 Q. What way was that?

10:37:19 25 A. You know, to have Lehman provide it.

10:39:43 1 A. I don't remember.

10:39:46 2 Q. Why did -- why was the decision made not  
10:39:48 3 to go that route?

10:39:50 4 A. Well, we found that -- that we could go  
10:39:54 5 that way, and many other ways as -- as it turns out,  
10:39:59 6 and -- but in the meantime, we decided that the  
10:40:04 7 transaction was complicated enough that -- that  
10:40:10 8 Lehman ourselves would do it.

10:40:13 9 Q. Who -- who all was involved in showing  
10:40:16 10 the MCF transaction to these other investors?

10:40:19 11 A. Just me. Just myself.

10:40:22 12 Q. Did -- did Killian assist in that?

10:40:25 13 A. No.

10:40:28 14 Q. Do you remember who you showed it to?

10:40:31 15 A. Huh-uh.

10:40:32 16 Q. No?

10:40:32 17 A. (The witness shook his head.)

10:40:33 18 Q. Okay. We'll look at some documents.

10:40:34 19 Maybe they'll help. I don't know.

10:40:37 20 A. Okay.

10:40:37 21 Q. So, you showed it to them. You said  
10:40:39 22 there was interest in -- by other investors in being  
10:40:41 23 the 3 percent equity contributor?

10:40:45 24 A. There was potential.

10:40:48 25 Q. But because of the complication of the

10:40:52 1 transaction, you decided to keep Lehman as the  
10:40:54 2 investor --  
10:40:55 3 A. Correct.  
10:40:56 4 Q. -- or make Lehman the investor?  
10:40:57 5 A. Correct.  
10:40:57 6 Q. Not keep because they weren't, but make  
10:41:00 7 them the investor, right?  
10:41:01 8 A. Correct.  
10:41:01 9 Q. Yeah, yeah. What other types of  
10:41:07 10 structuring did you look at in addition to these  
10:41:11 11 outside investors as a possibility?  
10:41:14 12 A. Well, Cornell did their own. So, they  
10:41:17 13 went to their own institutional investors to -- to  
10:41:23 14 answer the equity source question.  
10:41:27 15 Q. And what was the response that you're  
10:41:28 16 aware of?  
10:41:29 17 A. I don't know. Steve did that.  
10:41:30 18 Q. Did he tell you that there was no  
10:41:32 19 interest?  
10:41:33 20 A. No.  
10:41:34 21 Q. Did he tell you there was interest?  
10:41:38 22 A. I -- I think that he wanted Lehman to  
10:41:45 23 fulfill that requirement for him, so that's what we  
10:41:48 24 did.  
10:41:49 25 Q. Why do you think that?



11:00:19 1 A. We had a presentation and sort of  
11:00:23 2 subsequent updates.

11:00:25 3 Q. Do you remember telling them that the  
11:00:28 4 sale/leaseback would make the company debt free?

11:00:32 5 A. No.

11:00:41 6 Q. Let me ask you about the  
11:00:44 7 3.65 million-dollar retainer. Do you know what I'm  
11:00:47 8 talking about?

11:00:47 9 A. Uh-huh.

11:00:48 10 Q. Yes? Say "yes."

11:00:49 11 A. Yes.

11:00:50 12 Q. Who did you -- when did you first  
11:00:52 13 discuss that type of retainer?

11:00:55 14 A. I think the retainer, as far as I can  
11:01:00 15 recollect, had been sort of an ongoing discussion  
11:01:04 16 with Steve Logan for, you know, a year, a year  
11:01:11 17 before.

11:01:11 18 Q. A year before when?

11:01:12 19 A. A year before the transaction closed.

11:01:17 20 Q. Okay. So, at least by August 2000,  
11:01:20 21 you're talking to Steve had an additional retainer?

11:01:24 22 MR. GRAHAM: Objection.

11:01:24 23 MR. FINDLEY: Join.

11:01:25 24 THE WITNESS: Well, it was -- it was Steve's  
11:01:28 25 idea to -- to get Lehman's attention and focus on

11:08:18 1 possible impact of a retainer fee on the 3 percent  
11:08:21 2 outside the equity was at least an issue that you  
11:08:24 3 were conscious of as this deal was -- as the  
11:08:28 4 retainer agreement was being negotiated; is that  
11:08:30 5 right?"

11:08:30 6 And you said, "I was at least conscious  
11:08:33 7 of it."

11:08:34 8 You see that?

11:08:35 9 A. Uh-huh.

11:08:35 10 Q. Okay. Could you say -- you have to say  
11:08:36 11 "yes."

11:08:37 12 A. Yes.

11:08:37 13 Q. Okay. So, you were conscious that the  
11:08:40 14 \$3.65 million could have some possible impact on the  
11:08:44 15 3 percent equity contribution?

11:08:52 16 MR. GRAHAM: Objection to the form.

11:08:53 17 MR. FINDLEY: Join.

11:08:59 18 THE WITNESS: I -- I got to stand by this, I  
11:09:01 19 guess. I was -- I was conscious of it.

11:09:04 20 BY MR. AJAMIE:

11:09:05 21 Q. And if you'll move down a little bit,  
11:09:07 22 you were asked another question on line 16.

11:09:09 23 A. Uh-huh.

11:09:10 24 Q. "So if I understand you correctly then,  
11:09:12 25 that was more important an issue than the issue

11:55:39 1 Lehman. Are you aware of that?

11:55:40 2 A. I don't know.

11:55:41 3 Q. Okay. And did you discuss these  
11:55:44 4 accounting issues, these Arthur Andersen issues,  
11:55:46 5 with anyone inside of Lehman?

11:55:51 6 A. I don't believe so.

11:55:52 7 Q. The off-balance-sheet issue?

11:55:54 8 A. I think it was known but not a priority.

11:55:58 9 Q. Okay. No, that's not what the -- the  
11:55:59 10 question is, though: Did you discuss it with  
11:56:00 11 anyone?

11:56:02 12 Let me start with Corey Long.

11:56:04 13 Obviously, you spoke to him about it?

11:56:05 14 A. No, I don't believe so.

11:56:08 15 Q. Okay. Even though he's on this memo  
11:56:09 16 from you? No?

11:56:11 17 A. No one in the financing -- trying to  
11:56:14 18 accomplish the financing -- that was the principal  
11:56:15 19 goal -- had any interest in the accounting treatment  
11:56:17 20 at all.

11:56:18 21 Q. Okay. So, you're saying that people at  
11:56:20 22 Lehman didn't care about this off-balance-sheet  
11:56:22 23 issue?

11:56:23 24 A. Not really.

11:56:23 25 Q. Even though it was important to the

03:36:00 1 decades prior to their role at Provident.

03:36:05 2 Q. So, certain people who were -- before  
03:36:07 3 they came to Provident, Lehman had worked with  
03:36:10 4 certain individuals who were at least at the time of  
03:36:13 5 2001 --

03:36:14 6 A. Some were bond counsel. Some were  
03:36:17 7 underwriters. Some were financial advisors, you  
03:36:22 8 know, and so on and so forth.

03:36:23 9 Q. So, Lehman had work with various members  
03:36:26 10 of the Provident Foundation --

03:36:28 11 A. Right.

03:36:28 12 Q. -- being all those different categories  
03:36:30 13 you just mentioned of people --

03:36:31 14 A. Correct.

03:36:32 15 Q. -- correct?

03:36:36 16 And if you'll look at the second to last  
03:36:38 17 sentence of that paragraph, it says, "In addition,  
03:36:42 18 Cornell Companies has retained Lehman Brothers for  
03:36:44 19 various municipally owned traditionally structured  
03:36:47 20 governmental lease appropriation transactions"?

03:36:49 21 A. Correct.

03:36:50 22 Q. What was Lehman retained for?

03:36:57 23 A. The -- the -- the initial Alaska  
03:37:00 24 transaction --

03:37:01 25 Q. Uh-huh.

03:37:01 1 A. -- is a good example. That was a -- a  
03:37:07 2 transaction that Cornell had hired us on.

03:37:10 3 Q. Okay.

03:37:15 4 A. And -- and they hired us on it in 1998,  
03:37:19 5 and at this point, we were still working on it. And  
03:37:23 6 it was a traditionally structured, municipally owned  
03:37:28 7 government lease appropriation.

03:37:30 8 Q. Is that the one that's referred to, if  
03:37:31 9 you look a little bit further down, it says,  
03:37:33 10 "Additional Financings"?

03:37:34 11 A. Yes.

03:37:34 12 Q. And if you go to the last sentence in  
03:37:36 13 there, it says "Lehman Brothers has been  
03:37:37 14 retained --"

03:37:38 15 A. Right.

03:37:38 16 Q. -- "by Cornell"? Yes?

03:37:40 17 A. Right. So, we had been working on that  
03:37:42 18 transaction for two and a half years.

03:37:45 19 Q. Did that ever close?

03:37:46 20 A. No.

03:37:48 21 Q. If you look at the next page, Lehman  
03:37:50 22 Confidential 217 --

03:37:53 23 A. Right.

03:37:53 24 Q. -- it talks about "Compensation is  
03:37:58 25 expected to be approximately 2 million."

06:33:51 1 they had, and they sent us the list.

06:33:56 2 Q. Did you talk to Logan about this issue  
06:33:59 3 after the first call?

06:34:00 4 A. Right.

06:34:01 5 Q. Did you talk to them anymore about this  
06:34:03 6 issue?

06:34:06 7 A. A couple of times, and I think the --  
06:34:10 8 the sense that I got was that there was a  
06:34:13 9 disagreement between Arthur Andersen and Steve on  
06:34:16 10 conversations that they had historically on  
06:34:19 11 accounting treatment.

06:34:21 12 Q. And did you offer to help clarify that  
06:34:24 13 with Arthur Andersen?

06:34:26 14 A. We would do anything to help him with  
06:34:28 15 any problems that he had.

06:34:29 16 Q. Okay. Did you offer that to him then?

06:34:31 17 A. I -- we would help him -- Steve Logan  
06:34:35 18 and Cornell with any issues they had with their  
06:34:38 19 accountants.

06:34:39 20 Q. Why did you not give back the  
06:34:41 21 3.65 million?

06:34:45 22 A. Well, I -- I think the greatest  
06:34:47 23 limitation that we had is we're not accountants.  
06:34:50 24 We're not an accounting firm; we're a banking firm.  
06:34:53 25 We had successfully done a stand-alone

06:34:57 1 sale/leaseback transaction. We had done a  
06:35:00 2 successful equity transaction, and we had provided  
06:35:07 3 Steve Logan and Cornell with debt and equity for  
06:35:13 4 their Mississippi Federal Bureau of Prisons project.

06:35:16 5 Q. While in the sale and leaseback  
06:35:19 6 transaction you had done -- the firm was paid  
06:35:22 7 \$1.9 million, right?

06:35:24 8 A. Correct.

06:35:25 9 Q. And on the secondary offering, the firm  
06:35:27 10 was paid about \$1.8 million?

06:35:30 11 A. I have no idea.

06:35:31 12 Q. So, why did you not offer to return the  
06:35:33 13 3.65 million once Arthur Andersen raised the  
06:35:39 14 accounting issue?

06:35:42 15 A. Well, I -- I don't think returning the  
06:35:45 16 money solves an accounting issue.

06:35:47 17 Q. Is that what they told you?

06:35:49 18 A. Arthur --

06:35:49 19 Q. Yeah.

06:35:49 20 A. I mean, that's my layman's understanding  
06:35:54 21 of accounting.

06:35:54 22 Q. Uh-huh. Did Arthur Andersen tell that  
06:35:56 23 to you or to someone who conveyed it to you?

06:35:59 24 A. No, but it was readily apparent that  
06:36:02 25 returning the money is not -- did not cure an

07:33:17 1 understand my question?"

07:33:17 2 And then your answer was, "Yes. In  
07:33:20 3 January when we were discussing potential closing  
07:33:22 4 dates and I started thinking about my eventual  
07:33:25 5 discussions with Cornell about what would be earned,  
07:33:30 6 I would have expected somewhere in the million and a  
07:33:34 7 half range."

07:33:36 8 A. Yeah, I would agree with that.

07:33:38 9 Q. All right. Can you explain that just a  
07:33:40 10 little bit. What were you saying there?

07:33:45 11 A. During the months of September, October,  
07:33:48 12 November and December, we not only raised an equity  
07:33:54 13 contribution for project financing for a Federal  
07:33:57 14 Bureau of Prisons project but we also had a -- a  
07:34:01 15 significant commitment for the debt side of that  
07:34:05 16 project.

07:34:08 17 In addition to that, Cornell had the  
07:34:11 18 ability to do it within the MCF structure, which  
07:34:15 19 they can really -- you know, the MCF structure was  
07:34:20 20 an efficient structure then after this and is still  
07:34:26 21 today. And we -- we got a commitment for the equity  
07:34:31 22 contribution and the debt.

07:34:33 23 Q. And you say you were thinking about  
07:34:38 24 having discussions with Cornell about asking them to  
07:34:41 25 apply a million and a half of the 3.6 retainer to



07:34:46 1 the work that had been done?

07:34:47 2 A. That's correct.

07:34:48 3 Q. And what -- why didn't you do that?

07:34:52 4 A. I think because this -- you know, the --  
07:34:56 5 the -- the accounting concerns that Cornell and  
07:35:01 6 Arthur Andersen were going under sort of redirected  
07:35:04 7 our attention.

07:35:06 8 MR. GRAHAM: Okay. I don't think I have any  
07:35:07 9 further questions.

07:35:10 10 MR. AJAMIE: Let me just follow up with a  
07:35:12 11 couple things.

07:35:12 12

07:35:12 13 FURTHER EXAMINATION

07:35:12 14 BY MR. AJAMIE:

07:35:12 15 Q. Who did you discuss that with at  
07:35:15 16 Cornell?

07:35:15 17 A. Amortizing the retainer?

07:35:18 18 Q. Yes.

07:35:19 19 A. First with Steve Logan, then with Harry  
07:35:25 20 Phillips, I think his name was. And then the CEO  
07:35:29 21 after -- after Harry. So, we discussed it with  
07:35:35 22 three CEOs.

07:35:38 23 Q. Okay. And they all said "no"?

07:35:42 24 A. I would classify the response as sort of  
07:35:44 25 nonresponding.

## REPORTER'S CERTIFICATE

I, KAE F. GERNANDT, a Certified  
Shorthand Reporter for the State of California, do  
hereby certify:

That the witness in the foregoing  
deposition was by me duly sworn; that the deposition  
was then taken before me at the time and place  
herein set forth; that the testimony and proceedings  
were reported by me stenographically and were  
transcribed through computerized transcription under  
my direction; and the foregoing is a true and  
correct record of the testimony and proceedings  
taken at that time.

IN WITNESS WHEREOF, I have subscribed my  
name this 5th day of September, 2008.

---

Kae F. Gernandt, CSR No. 5342

## **EXHIBIT 2**

Oral Videotaped Deposition - Steven Logan  
August 13, 2008

1 CAUSE NO. 2006-76142  
2 CORNELL COMPANIES, INC. ) IN THE DISTRICT COURT  
3 vs. )  
4 LEHMAN BROTHERS, INC. ) HARRIS COUNTY, TEXAS  
5 164TH JUDICIAL DISTRICT  
6

7 ORAL VIDEOTAPED DEPOSITION

8 STEVEN LOGAN

9 August 13, 2008  
10

11 ORAL VIDEOTAPED DEPOSITION OF STEVEN LOGAN,  
12 produced as a witness at the instance of the  
13 Defendant and duly sworn, was taken in the  
14 above-styled and numbered cause on August 13, 2008,  
15 from 9:41 a.m. to 2:16 p.m., before Karen K. Harris,  
16 Certified Shorthand Reporter in and for the State of  
17 Texas, reported by computerized stenotype machine at  
18 the offices of Jones Day, 717 Texas Avenue, Suite  
19 3300, Houston, Texas 77002, pursuant to the Texas  
20 Rules of Civil Procedure and the provisions stated on  
21 the record or attached hereto.  
22  
23  
24  
25

**NMA  
COPY**

Steve Logan - August 13, 2008  
Examination by Mr. Ajamie

1 A. I don't recall his discussions. I know  
2 that this -- they had done transactions of financing  
3 projects in the past.

4 Q. Did you consider talking to anyone else,  
5 besides Mr. Lavelle?

6 A. I was talking to anybody at that time. I  
7 would have liked to have talked to Lehman Brothers.  
8 They were one of the reputable firms.

9 We had also worked with Dillon Read.  
10 So, we had worked with several. But we were -- felt  
11 fortunate to be able to work with Lehman Brothers.

12 Q. And based on Lehman's expertise and  
13 Mr. Lavelle's expertise, you decided to go with them?

14 A. Primarily. Because what we had encountered  
15 in the past is an ability to find someone who would  
16 buy the bonds.

17 Q. Let me just ask you again. Based on their  
18 expertise, did you decide to go about them?

19 A. I would say, based upon their expertise in  
20 the corrections industry, yes.

21 Q. And then you began a relationship with  
22 Mr. Lavelle. And explain to the jury what -- what  
23 type of work you were doing with Mr. Lavelle, let's  
24 say in 1999 and 2000?

25 A. It would generally involve trying to put

Steve Logan - August 13, 2008  
Examination by Mr. Ajamie

1 the level of work that Lehman did on that.

2 Q. Do you recall that you talked to David  
3 Lavelle, or David Lavelle mentioned to you a project  
4 he had done for a company called Community Health  
5 Care?

6 A. I just don't recall. The name sounds  
7 familiar, but I don't recall anything about it or why  
8 it would be familiar.

9 Q. Do you remember Mr. Lavelle telling you, as  
10 Lehman was -- or excuse me.

11 Do you remember Mr. Lavelle telling  
12 you, as you were contemplating doing some deals, that  
13 Mr. Lavelle had experience in off balance sheet  
14 transactions, and had actually done something for a  
15 company very similar to Cornell?

16 A. I don't recall the exact discussions. But  
17 I know that there was similar -- what I would call  
18 project financings, which is one of the things that  
19 attracted us, and their expertise in corrections  
20 foremost -- their analyst, and the fact that there  
21 were other project financings done, that this might  
22 work with.

23 Q. Do you recall that it was Mr. Lavelle's  
24 idea to structure something like the MCF transaction  
25 based on his prior experience?

Steve Logan - August 13, 2008  
Examination by Mr. Ajamie

1 A. I don't remember the exact date. I was out  
2 of town, in New York when we were trying to finalize  
3 this. And I had sent it to him for his review. And  
4 he had made some marks, and faxed it to me at the  
5 hotel.

6 Q. Do you believe it was before or after  
7 September 5th?

8 A. I believe it's before.

9 Q. Okay. If he says it was after  
10 September 5th, would you disagree with that?

11 MR. GRAHAM: Objection.

12 THE WITNESS: I don't know. It would  
13 depend on -- I think their were likely faxes that  
14 would support the date.

15 Q. (BY MR. AJAMIE) You know that Mr. Lavelle  
16 didn't actually sign it until a couple weeks after  
17 September 5th; right?

18 A. I don't recall.

19 Q. Okay. Now, you testified to the SEC that  
20 you did the first draft, and that you sent it to  
21 Lehman, and Lehman sent it to their legal department.

22 Do you remember that?

23 A. I do remember discussions of where it went  
24 from a shorter form to a longer form.

25 Q. Yeah. And it became a longer form when the

Steve Logan - August 13, 2008  
Examination by Mr. Ajamie

1 Lehman people got ahold of it; right?

2 A. It -- it had more -- more legal terminology  
3 in it.

4 Q. It went from one page to four pages after  
5 Lehman got it; correct?

6 A. That sounds correct.

7 Q. Who -- who did David Lavelle tell -- told  
8 you -- excuse me. Who did David Lavelle tell you  
9 reviewed this letter when he sent the draft of it to  
10 Lehman?

11 A. I don't -- I don't recall.

12 Q. And he sent the draft to Lehman's  
13 headquarters in New York, didn't he?

14 A. I don't recall.

15 Q. Okay. But in any event, you do know that  
16 when it came back from Lehman, it was a four-page --  
17 they had turned it into a four-page agreement, and  
18 not a one-page agreement, like you had sent?

19 A. It was more structured, yes.

20 Q. It was four pages; right?

21 A. I believe so. Yes.

22 Q. Okay. And -- and they added three pages or  
23 more of language to what you had drafted; correct?

24 A. I believe so.

25 Q. Now, on this Exhibit No. 23, you mentioned



Pg 57 of 70  
Steve Logan - August 13, 2008  
Examination by Mr. Ajamie

1 THE WITNESS: -- Arthur Andersen --

2 MR. BESSETTE: You'll find it in the  
3 record --

4 THE WITNESS: Arthur Andersen  
5 suggested the application of the entire.

6 MR. AJAMIE: Okay.

7 Q. (BY MR. AJAMIE) But you first came up with  
8 the idea of initiating some of this to the equity?

9 A. Yes.

10 Q. Was Mr. Lavelle involved in that decision?

11 A. I don't recall.

12 Q. Now, keeping in mind at this time, is it  
13 fair to say that the time that you were sending this  
14 suggestion -- which is Exhibit 37 -- to Arthur  
15 Andersen and to Locke Liddell, Lehman had already  
16 been paid \$1,837,500 for its work on the equity  
17 offering; correct?

18 A. The equity offering would have been closed,  
19 and they would have been paid out of proceeds.

20 Q. They would have paid \$1,837,500?

21 A. I don't recall the amount. Whatever the  
22 fees would have been.

23 Q. Okay. Now, the fee was paid, we saw  
24 already, on November 7th. Do you see that?  
25 3.65 million dollar fee?

1 A. That sounds accurate.

2 Q. Right. Whose idea was it to pay it at that  
3 time?

4 A. On the advice of Arthur Andersen, it was  
5 paid as far after the closing of MCF as possible.  
6 They would prefer that to be end of the following  
7 year.

8 Discussions with Lehman is, they want  
9 to be paid upon execution, because that's when they  
10 started doing the work.

11 It was merely an agreement of how long  
12 they would wait, and 60 days was more than enough.

13 Q. Why didn't you just make the payment in  
14 January of 2002?

15 A. I think that's asking them too long. I --

16 Q. Asking who? I'm sorry.

17 A. Lehman Brothers. Considering they were  
18 doing work on the retainer agreement well before  
19 that.

20 Q. So, you thought it was waiting too long to  
21 wait two more months to pay them in the 2002 time  
22 period?

23 A. And Andersen's view was: Just do it as far  
24 after as you can. And I had told them it was going  
25 to be November.

Oral Videotaped Deposition - Steven Logan  
August 13, 2008

1 CAUSE NO. 2006-76142  
2 CORNELL COMPANIES, INC. ) IN THE DISTRICT COURT  
3 vs. ) HARRIS COUNTY, TEXAS  
4 LEHMAN BROTHERS, INC. ) 164TH JUDICIAL DISTRICT

7 REPORTER'S CERTIFICATE

8 ORAL VIDEOTAPED DEPOSITION OF STEVE LOGAN

9 August 13, 2008

10 I, Karen K. Harris, Certified Shorthand Reporter  
11 in and for the State of Texas, hereby certify to the  
12 following:

13 That the witness, STEVE LOGAN, was duly sworn  
14 and that the transcript of the deposition is a true  
15 record of the testimony given by the witness;

16 That the deposition transcript was duly  
17 submitted on \_\_\_\_\_ to the witness or to  
18 the attorney for the witness for examination,  
19 signature, and return to me by

20 \_\_\_\_\_.

21 That pursuant to information given to the  
22 deposition officer at the time said testimony was  
23 taken, the following includes all parties of record  
24 and the amount of time used by each party at the time  
25 of the deposition:

Oral Videotaped Deposition - Steven Logan  
August 13, 2008

1 Mr. Graham (1h 49m)  
Attorney for Defendant  
2 Mr. Ajamie (1 h 38 m)  
Attorney for Plaintiff  
3

4 That a copy of this certificate was served on  
5 all parties shown herein on \_\_\_\_\_  
6 and filed with the Clerk.

7 I further certify that I am neither counsel for,  
8 related to, nor employed by any of the parties in the  
9 action in which this proceeding was taken, and  
10 further that I am not financially or otherwise  
11 interested in the outcome of this action.

12 Further certification requirements pursuant to  
13 Rule 203 of the Texas Code of Civil Procedure will be  
14 complied with after they have occurred.

15 Certified to by me on this \_\_\_\_\_ day of

16 \_\_\_\_\_, \_\_\_\_\_.

17  
18 

19 Karen K. Harris, CSR  
Texas CSR 1225  
20 Expiration: 12/31/09  
21 NELL McCALLUM & ASSOC., INC.  
Firm Registration 243  
22 5300 Memorial Dr., Suite 600  
Houston, Texas 77007  
23 (713) 861-0203

24 **FURTHER CERTIFICATION UNDER TRCP RULE 203**  
25

Pg 61 of 70  
Oral Videotaped Deposition - Steven Logan  
August 13, 2008

1 The original deposition was/was not returned to  
2 the deposition officer on \_\_\_\_\_.

3 If returned, the attached Changes and Signature  
4 page(s) contain(s) any changes and the reasons  
5 therefor.

6 If returned, the original deposition was  
7 delivered to Mr. Graham, Custodial Attorney.

8 \$\_\_\_\_\_ is the deposition officer's charges to  
9 the Defendant for preparing the original deposition  
10 and any copies of exhibits;

11 The deposition was delivered in accordance with  
12 Rule 203.3, and a copy of this certificate, served on  
13 all parties shown herein, was filed with the Clerk.

14 Certified to by me on this \_\_\_\_\_ day of  
15 \_\_\_\_\_,

16

17

18

19

20

21

22

23

24

25

Karen K. Harris, CSR  
Texas CSR 1225  
Expiration: 12/31/09  
NELL McCALLUM & ASSOC., INC.  
Firm Registration 243  
5300 Memorial Dr., Suite 600  
Houston, Texas 77007

## **EXHIBIT 3**

[Page 1]

IN THE DISTRICT COURT

HARRIS COUNTY TEXAS 164TH JUDICIAL DISTRICT

-----X  
CORNELL COMPANIES, INC.,

Plaintiff,

-against-

Cause No.:

2006-76142

LEHMAN BROTHERS, INC.,

Defendant.  
-----X

222 East 41st Street

New York, New York 10017

July 25, 2008

9:40 a.m.

DEPOSITION of LEHMAN BROTHERS, INC.,  
by its representative GARY KILLIAN, a witness  
called on behalf of the Plaintiff under Rule  
199 of the Texas Rules of Civil Procedure, held  
at the above time and place, and taken before  
Binita Shrestha, a reporter and Notary Public  
within and for the State of New York.

<p>1 APPEARANCES:</p> <p>2</p> <p>3 AJAMIE, LLP.</p> <p>4 Attorneys for Plaintiff</p> <p>5 Pennzoil Place - South Tower</p> <p>6 711 Louisiana, Suite 2150</p> <p>7 Houston, Texas, 77002</p> <p>8 BY: ANN RYAN ROBERTSON, ESQ.</p> <p>9</p> <p>10 JONES DAY, ESQS.</p> <p>11 Attorneys for Defendant</p> <p>12 717 Texas Street, Suite 3300</p> <p>13 Houston, Texas, 77002</p> <p>14 BY: MICHAEL P. GRAHAM, ESQ.</p> <p>15</p> <p>16 Also Present:</p> <p>17 Carlos Nunez - Videographer</p> <p>18 US Legal Support</p> <p>19</p> <p>20</p> <p>21</p> <p>22</p> <p>23</p> <p>24</p> <p>25</p> <p style="text-align: right;">[Page 2]</p>	<p>Pg 64 of 70</p> <p>1 KILLIAN</p> <p>2 GARY KILLIAN,</p> <p>3 the witness herein, having first been duly</p> <p>4 sworn by a Notary Public of the State of</p> <p>5 New York, was examined and testified as</p> <p>6 follows:</p> <p>7 EXAMINATION BY</p> <p>8 MS. ROBERTSON:</p> <p>9 Q. Could you state your name for the</p> <p>10 record, please?</p> <p>11 A. Gary Killian.</p> <p>12 Q. And Mr. Killian, how are you employed?</p> <p>13 A. I recently left Lehman Brothers at the</p> <p>14 end of May after 24 years.</p> <p>15 Q. And when was your departure?</p> <p>16 A. Officially May 30th.</p> <p>17 Q. And is Mr. Graham appearing as your</p> <p>18 counsel here today?</p> <p>19 A. Yes.</p> <p>20 Q. Have you had your deposition taken</p> <p>21 before, Mr. Killian?</p> <p>22 A. No.</p> <p>23 Q. You have given testimony to the SEC, do</p> <p>24 you recall that?</p> <p>25 A. That's correct, yes.</p> <p style="text-align: right;">[Page 4]</p>
<p>1 IT IS HEREBY STIPULATED AND AGREED by and</p> <p>2 between the attorneys for the respective parties</p> <p>3 herein that the sealing, filing and</p> <p>4 certification of the within deposition be</p> <p>5 waived; that such deposition may be signed and</p> <p>6 sworn to before any officer authorized to</p> <p>7 administer an oath, with the same force and</p> <p>8 effect as if signed and sworn to before whom</p> <p>9 said deposition was taken.</p> <p>10 IT IS FURTHER STIPULATED AND AGREED that</p> <p>11 all objections, except as to form, are reserved</p> <p>12 to the time of trial.</p> <p>13 IT IS FURTHER STIPULATED AND AGREED that</p> <p>14 counsel for the witnesses appearing herein shall</p> <p>15 be furnished with a copy of the within</p> <p>16 deposition without cost.</p> <p>17</p> <p>18</p> <p>19</p> <p>20</p> <p>21</p> <p>22</p> <p>23</p> <p>24</p> <p>25</p> <p style="text-align: right;">[Page 3]</p>	<p>1 KILLIAN</p> <p>2 Q. On how many occasions have you given</p> <p>3 testimony to the SEC?</p> <p>4 A. Just once.</p> <p>5 Q. I actually have two transcripts. Do</p> <p>6 you recall perhaps being in two segments?</p> <p>7 A. It was in two segments, that's correct.</p> <p>8 Q. All right, my question wasn't as clear</p> <p>9 as I would like. I apologize for that. Did you</p> <p>10 have an opportunity to visit with Mr. Graham</p> <p>11 about what was to occur today?</p> <p>12 A. I have.</p> <p>13 Q. And you understand that I represent</p> <p>14 Cornell Companies?</p> <p>15 A. Understood.</p> <p>16 Q. And if I don't articulate a question in</p> <p>17 a manner in which you understand, can we have an</p> <p>18 agreement that you will ask me to rephrase it?</p> <p>19 A. Certainly.</p> <p>20 Q. And the court reporter is extremely</p> <p>21 talented, but she can't take both of us down at</p> <p>22 the same time and sometimes in the heat of</p> <p>23 questioning and answering, we will have a</p> <p>24 tendency to talk over one another, so let's both</p> <p>25 try not to let that happen, all right?</p> <p style="text-align: right;">[Page 5]</p>

[2] (Pages 2 to 5)



1 KILLIAN  
 2 A. I don't recall having that conversation  
 3 with Mr. Lavelle directly, but we did discuss it  
 4 with a variety of people.  
 5 Q. Who did you discuss the retainer  
 6 agreement in the 2002 timeframe?  
 7 A. I don't recall specifically, but -- I  
 8 don't recall specifically. I'm sure I discussed  
 9 it with counsel. Beyond that, I'm not sure.  
 10 Q. And you don't recall what counsel it  
 11 was?  
 12 A. I do not.  
 13 Q. Could have been Mr. Rosen?  
 14 A. Could have been very possibly.  
 15 Q. Now, if you look at Killian Exhibit  
 16 Number 2, in paragraph one it says that, "In  
 17 particular the company may pursue the following  
 18 transactions." It lists some transactions  
 19 raising approximately \$90 million for a  
 20 potential Alaska adult prison. Do you know if  
 21 that was a new project for Lehman?  
 22 A. My understanding was those were  
 23 transactions that they were to hoping to  
 24 complete in the future and that Mr. Logan was  
 25 looking for Lehman to continue to help him on  
 [Page 50]

1 KILLIAN  
 2 Q. After Mr. Lavelle left Lehman, was any  
 3 other investments banker assigned, for lack of a  
 4 better word, to Cornell?  
 5 A. Steve Peters, managing director, with  
 6 project finance experience and energy banking  
 7 experience, which is typically more project  
 8 finance oriented, was assigned to take over  
 9 David's responsibilities and support Cornell.  
 10 Q. And do you know if Mr. Peters called on  
 11 Cornell?  
 12 A. I know he called on them several times,  
 13 yes.  
 14 Q. How do you know that Mr. Peters called  
 15 on Cornell several times?  
 16 A. Well, he and I had conversations that  
 17 once David left, of course, we had this retainer  
 18 in place and we were responsible for following  
 19 through on the terms, which meant we needed to  
 20 make ourselves available and continue to give,  
 21 hopefully, good advice to Cornell with regards  
 22 to whatever future transactions they were  
 23 working on.  
 24 Q. And is Mr. Peters here in New York?  
 25 A. He is -- no, he's located outside  
 [Page 52]

1 KILLIAN  
 2 trying to find ways to either find initial  
 3 financing -- initial financing or refinancing of  
 4 these various deals.  
 5 Q. So is it your testimony that Lehman had  
 6 been working on number one, the Alaska adult  
 7 prison prior to execution of this agreement?  
 8 A. I don't know what -- I don't know how  
 9 to define "had been working on."  
 10 Q. Is that a prospect that Lehman had been  
 11 considering for the client as a means of  
 12 assisting the client?  
 13 A. I can't answer that directly. I just  
 14 know that those transactions were on a list of  
 15 deals that we were hoping to work with Cornell  
 16 on.  
 17 Q. Does an investment banker have to keep  
 18 notes of any deals they're working on, like time  
 19 sheets or anything along that line?  
 20 A. Generally, no, we don't require call  
 21 logs.  
 22 Q. Call logs.  
 23 A. They may themselves, of course, keep  
 24 themselves organized, but it's not required by  
 25 us.  
 [Page 51]

1 KILLIAN  
 2 Boston now.  
 3 Q. Is he with Lehman still?  
 4 A. He still is, yes.  
 5 Q. After the execution of this agreement  
 6 in September of 2001, are you aware of any  
 7 transactions that were closed for Cornell?  
 8 A. I was made aware of an equity offering,  
 9 secondary equity offering, that Lehman did for  
 10 Cornell in late 2001.  
 11 Q. Was that within your group?  
 12 A. No.  
 13 Q. And would that work relate to this  
 14 retainer agreement, Killian Exhibit Number 2?  
 15 A. I can't answer that because I didn't  
 16 know that transaction happened until well after  
 17 it closed.  
 18 Q. Were you aware of any other  
 19 transactions that closed?  
 20 A. No.  
 21 Q. Now, it's my understanding that the  
 22 \$3.65 million that was paid was booked income in  
 23 2001?  
 24 A. That's my understanding.  
 25 Q. Now, the agreement states that the  
 [Page 53]

1 KILLIAN

2 A. That's correct.

3 Q. "Asset valuation purchaser," who is the  
4 purchaser in this transaction?

5 A. I don't recall the role of ING Baring  
6 in this transaction.

7 Q. How about "seller" on the next page,  
8 who would have been the seller in this  
9 transaction?

10 A. At this stage I don't recall the role  
11 that Cushman and Wakefield had in this  
12 transaction.

13 Q. Do you know -- the next item is "true  
14 sale and comfort letter" and has Arthur  
15 Anderson. Do you know what the true sale and  
16 comfort letter was in this transaction?

17 A. I believe they gave the letter to  
18 establish the fact that the sale of these  
19 assets, the leases that were owned by Cornell  
20 into the special purpose company, was done with,  
21 you know, proper accounting form.

22 Q. And was that true sale and comfort  
23 letter needed in order to close this  
24 transaction?

25 A. I would say so.

[Page 106]

1 KILLIAN

2 Q. Now, if you turn, please, to page five  
3 under "additional financings."

4 A. Okay.

5 Q. It says that "The proposed financing  
6 structure is open-ended for additional  
7 facilities upon the satisfaction of a  
8 confirmation of a BBB investment grade rating  
9 and appropriate legal opinions: Two projects  
10 with 'take or pay' contracts are potential  
11 additions to the financing." Do you know what  
12 two contracts are being made reference to here?

13 A. I don't recall specifically precisely  
14 which two.

15 Q. Now, do you know if in fact, following  
16 the closure of the sales leaseback, if there  
17 were any additions to the MCF?

18 A. Not to my recollection. I don't  
19 believe so.

20 Q. The sales leaseback transaction, this  
21 formation of the structured vehicle, is that  
22 something that Lehman designed for Cornell?

23 A. As far as I know, yes.

24 Q. And if you would turn to page six of  
25 the same document, please, sir. The "expected

[Page 107]

1 KILLIAN

2 compensation to the firm from deal."

3 "Compensation to the firm as underwriter to for  
4 the bonds is expected to be \$2 million." That's  
5 the \$2 million that we've been discussing  
6 earlier today, correct?

7 A. Right, approximately one percent the  
8 nearly \$200 million.

9 Q. "In addition, in connection with the  
10 limited offering, MCF will require debt service  
11 reserve fund and debt service agreement  
12 reinvestment support providing Lehman with the  
13 opportunity to generate additional compensation  
14 of several times the initial fee." Can you  
15 explain to me what that sentence or sentences  
16 means?

17 A. Those two transactions were to do two  
18 things. One was to help invest the debt service  
19 reserve fund that was required by the investors  
20 in the deal and Lehman, if I recall, was  
21 required in the transaction to guarantee a rate  
22 of return it would make available for the  
23 reinvestment of those assets, and we did that by  
24 delivering certain securities at a guaranteed  
25 yield.

[Page 108]

1 KILLIAN

2 That way that fund would have a  
3 guaranteed rate of return over the life of the  
4 fund unless it was drawn upon and if it was the  
5 drawn upon, that would be an exposure that  
6 Lehman would be taking on.

7 The same thing for the debt service  
8 deposit agreement. There were lease payments  
9 being generated from the leases into the  
10 structure and those cash flows would be coming  
11 in periodically and they would need to be  
12 reinvested until debt service was due on the  
13 bonds.

14 And during that interim period of time,  
15 again, we were guaranteeing a rate of return  
16 selling assets to the trust at a guaranteed  
17 yield that then would mature on or prior to the  
18 debt service date and the cash flows that could  
19 be used to pay debt service. So you know, that  
20 was an at-risk transaction for Lehman.

21 Q. All right, but the hoped for result  
22 there was that the guaranteed rate that you paid  
23 was lower than the amount that you would make on  
24 the amount, you, Lehman?

25 A. That was the hope over a long period of

[Page 109]

[28] (Pages 106 to 109)

KILLIAN

time.

Q. And do you know if in fact that hope materialized?

A. I don't know precisely, no.

Q. Who would know that?

A. The current management within the municipal business would have to do, you know, an accounting of the transaction over the past seven years and assess that.

Q. And who is that current management?

A. Greg Shlionsky.

Q. Would you spell his last name?

A. S-H-L-I-O-N-S-K-Y.

Q. Now, this is your group that you were with?

A. Yes.

Q. Why was that not done on a yearly basis?

A. Well, because we didn't look at each individual transaction. We have hundreds of these types of transactions and they're all put together, you know, a book of risk, but they are not looked at on each individual basis to see how any one individual contract is performing.

[Page 110]

KILLIAN

They are looked at as a pool of transactions. They are not hedged separately. They are hedged as a pool.

So I couldn't give you a response on any individual transaction unless there was some sort of a credit problem in the deal and the cash flows had to be drawn in advance.

Q. What is Mr. Shlionsky's position?

A. He's the managing director responsible for municipal derivatives.

Q. If a transaction were not performing as had been anticipated, is that something that would have been brought to your attention?

MR. GRAHAM: Objection, form.

MS. ROBERTSON: You can still answer.

MR. GRAHAM: If you understand what she asked.

A. If there were -- what would particularly cause this to not be operating as expected is if we weren't receiving the debt service cash flows to then sell them the securities on a timely basis, whether it had been a draw on the reserve fund and that

[Page 111]

KILLIAN

therefore, we would not have been able to deliver securities that we had contracted for to support the transaction, I would have been informed.

Q. So as far as you know, the Cornell sales leaseback transaction has performed in accordance with the original documentation?

A. As far as I know, we've been selling them securities as anticipated over the life of the transaction.

Q. Selling them. Who is "them"?

A. Meaning the trust. Our obligation is to sell securities to the trust at a guaranteed yield and securities ensuring on or before their debt service date and continually doing that. That doesn't mean that the profitability has worked out to our assumptions. I'm just saying that the mechanics of the transaction have continued as anticipated.

Q. Thank you, sir. Now, on this June 15th memorandum, which is Exhibit 7 in front of you, you again were CC'd on this particular memorandum.

A. I'm sorry, are we still on 7?

[Page 112]

KILLIAN

Q. Seven, yes, sir. We're still on 7 and you're CC'd on it. Do you recall having participated in any of the discussions relating to this particular transaction on or about June 15th, 2001?

A. My focus at that point in time was more along the lines of the pieces where we were taking risk and that was either these two investments that we just spoke about, debt service deposit and reserve fund agreement, and our equity investment in the transaction.

Q. What did you understand the equity investment in the transaction, how much was going to be invested?

A. My recollection is it was initially approximately \$6 million that eventually got raised to about \$8 million.

Q. Do you recall why it was raised?

A. My recollection is that it was raised because there was a decision made that in order to continue to have three percent outside equity in the transaction, we also could not -- we also had to take into account that we were receiving underwriting fee.

[Page 113]

[29] (Pages 110 to 113)

U.S. LEGAL SUPPORT, INC.

1 PENN PLAZA, NEW YORK, NY 10119 Tel: 212-759-6014

1 KILLIAN  
 2 A. Well, he had his office in Houston, but  
 3 he traveled to various places to do his business  
 4 and also spent some time in New York.  
 5 Q. How about Mr. Stack, where would his  
 6 office have been?  
 7 A. New York.  
 8 Q. And your office was in New York?  
 9 A. That's correct.  
 10 Q. Where was Corey Long?  
 11 A. New York.  
 12 (Whereupon, a document was marked  
 13 as Exhibit Killian 16 for  
 14 identification as of this date.)  
 15 Q. Let me show you what's been marked as  
 16 Killian Exhibit Number 16. First of all, I ask  
 17 you if you recall receiving this e-mail?  
 18 A. No.  
 19 Q. It is, however, addressed to you from  
 20 David Lavelle, correct? You start at the  
 21 bottom. Did I give you the wrong document?  
 22 A. This is addressed to Ron Stack from --  
 23 Q. I'm sorry, I picked up the wrong one.  
 24 Let's remark it.  
 25 (Whereupon, the correct document  
 [Page 150])

1 KILLIAN  
 2 was marked as Exhibit Killian 16  
 3 for identification as of this  
 4 date.)  
 5 Q. Let's start this one again. Let me  
 6 hand you what's been marked as Killian Number 16  
 7 and ask you if you have seen that document  
 8 before?  
 9 A. Sorry, the question?  
 10 Q. Have you seen this document before?  
 11 A. I don't recall.  
 12 Q. But it is an e-mail addressed to you  
 13 from David Lavelle, correct?  
 14 A. It's an e-mail addressed to me from Ron  
 15 Stack.  
 16 Q. Well, no, sir, if you go down below the  
 17 bottom one first of all. E-mails, you got to  
 18 read backwards.  
 19 A. You're right, okay.  
 20 Q. Do you recall receiving this from  
 21 Mr. Lavelle?  
 22 A. Not at this point in time, not seven  
 23 years later, no.  
 24 Q. Do you recall asking Mr. Lavelle to  
 25 provide you with information relating to what is  
 [Page 151])

1 KILLIAN  
 2 referred to as the "contemplation paragraph"?  
 3 A. I recall somewhere in the discussions  
 4 that started in -- whether it was in September  
 5 or later, David suggested that at one point in  
 6 time, he had contemplated the idea of a retainer  
 7 or something like that with Logan and decided  
 8 that that wasn't the appropriate course of  
 9 action until after we had proven to Cornell and  
 10 Mr. Logan that in fact we had an appropriate  
 11 vehicle that we had shown some value added that  
 12 we had created a financing technique that was  
 13 better than what they had previously been able  
 14 to do, and that David had said, you know, there  
 15 is no reason to have a conversation like that  
 16 until we can prove ourselves. One, to us it's  
 17 worth continuing the relationship and two, we'll  
 18 be proving to you we can actually add value.  
 19 Q. Do you know what he's referring to when  
 20 he says "contemplation paragraph"?  
 21 A. It may be one of the previous exhibits  
 22 where we were having to respond or being asked  
 23 to respond to some questions posed to us by  
 24 Cornell giving the dates.  
 25 Q. In fact E is "Lehman confirms that the  
 [Page 152])

1 KILLIAN  
 2 agreement in the \$3.65 million payment received  
 3 by Lehman Brothers Holding Inc., were not  
 4 contemplated at the closing of the sales  
 5 leaseback." That would be found on Exhibit 11  
 6 if you would like to check and make certain I'm  
 7 correct on that.  
 8 A. Sorry, which letter?  
 9 Q. E. Does that appear to be  
 10 Mr. Lavelle --  
 11 A. It appears to be Mr. Lavelle's view  
 12 that in fact it was -- we were not contemplating  
 13 and not in negotiations with Mr. Logan or  
 14 Cornell with regards to a retainer until after  
 15 the closing of the MCF transaction in August of  
 16 '01.  
 17 Q. Now, you forwarded this e-mail on to  
 18 Mr. Stack; is that correct?  
 19 A. His supervisor, yes.  
 20 Q. How long did it take you to gather the  
 21 information to respond to the inquiries of  
 22 Arthur Anderson as it related to the retainer  
 23 agreement?  
 24 A. I think based on the exhibits and the  
 25 date, it appears it was sent to -- it took us  
 [Page 153])

1 KILLIAN  
2 somewhere between January 30th and February 5th  
3 to respond.  
4 Q. Did you consider this inquiry to be a  
5 serious matter?  
6 A. Absolutely.  
7 Q. Why did you consider it to be a serious  
8 matter?  
9 A. If there was any hint of impropriety  
10 that would be a serious matter from a  
11 reputational perspective, certainly anything  
12 that might have any impact whatsoever. The  
13 accounting analysis done, the MCF transaction  
14 would be a serious matter to Cornell.  
15 Q. So it was a serious matter both for  
16 Lehman and for Cornell; is that what you're  
17 saying?  
18 A. Absolutely.  
19 (Whereupon, a document was marked  
20 as Exhibit Killian 17 for  
21 identification as of this date.)  
22 Q. Let me show you what's been marked as  
23 Killian Number 17. This appears to be an e-mail  
24 February 5th, from you to Ron Stack. Correct  
25 characterization?

[Page 154]

1 KILLIAN  
2 is "Nothing on Cornell today." Do you  
3 understand what Mr. Stack was referring to?  
4 A. Nothing other than there was no news in  
5 the marketplace with regards to Cornell, or no  
6 news from legal, or nothing new that he had  
7 learned from David Lavelle, or whatever. I  
8 don't know.  
9 Q. After you received the inquiry from  
10 Arthur Anderson, did you or Lehman begin  
11 monitoring the news relating to Cornell?  
12 A. At some point in that time period, we  
13 did. Exactly when, I don't recall.  
14 Q. And why were you monitoring the news?  
15 A. We were -- I don't remember the exact  
16 timeframe of some of the details, but we wanted  
17 to monitor what impact, if any, there could be  
18 either on the bonds or the equity of Cornell if  
19 indeed there was a view that Cornell had not  
20 properly accounted for the retainer agreement  
21 and whether that would require any kind of a  
22 restatement of earnings.  
23 Q. By Cornell?  
24 A. Right, and in addition to the  
25 possibility that the transaction, as structured,

[Page 156]

1 KILLIAN  
2 A. It appears to be an e-mail from me to  
3 Ron Stack, yes.  
4 Q. It says, "Can has a comment." Is that  
5 a person's name?  
6 A. I don't know. I'm not sure what that  
7 means. I don't know what that means.  
8 Q. Does this e-mail refresh your  
9 recollection that you did confer with  
10 Mr. Lavelle on at least a few matters?  
11 A. I think it's -- that certainly David  
12 Lavelle would have been involved in great  
13 detail, which I had mentioned, in putting  
14 together the response that we ultimately sent to  
15 Cornell. I believe it was February 5th.  
16 Q. The same date as the e-mail?  
17 A. The same date as the e-mail.  
18 (Whereupon, a document was marked  
19 as Exhibit 18 for identification as  
20 of this date.)  
21 Q. Mr. Killian, this is marked as Killian  
22 Exhibit Number 18. Do you recall receiving this  
23 e-mail from Mr. Stack on February 8th?  
24 A. No.  
25 Q. The subject is news and the entire body

[Page 155]

1 KILLIAN  
2 would somehow be viewed as no longer off-balance  
3 sheet structure.  
4 Q. For Cornell?  
5 A. For Cornell.  
6 Q. Why was it whether or not it was an  
7 off-balance sheet structure for Cornell of  
8 concern to Lehman?  
9 A. It may have had an impact on how the  
10 equity investors viewed the company's financial  
11 condition.  
12 Q. And would it be fair to say that if a  
13 restatement by Cornell that affected the  
14 transaction in turn could affect Lehman's  
15 reputation?  
16 A. It's certainly possible.  
17 (Whereupon, a document was marked  
18 as Exhibit Killian 19 for  
19 identification as of this date.)  
20 Q. Let me show you what's been marked as  
21 Killian Exhibit 19 and ask you if you recall  
22 that document.  
23 A. I have some recollection of the  
24 document.  
25 Q. What is your recollection of the

[Page 157]

[40] (Pages 154 to 157)

1 KILLIAN  
2 should give? Is that subject to --  
3 MR. GRAHAM: You can tell her who  
4 they were.  
5 THE WITNESS: I believe Martha  
6 Salinger, Scott Kimmel, Gary Rosen, and  
7 I'll also include in the conversations  
8 Dan Singer who was, as we talked about,  
9 was directly involved in the equity  
10 investment.  
11 (Continued on next page  
12 to include jurat.)  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

[Page 174]

INDEX		
WITNESS	EXAMINATION BY	PAGE
Mr. Killian	Ms. Robertson	4
EXHIBITS		
KILLIAN DESCRIPTION		PAGE
1 Notice of Deposition duces tecum		24
2 Retainer agreement		42
3 Memo		75
4 Memo		83
5 Memo		86
6 Sales point memo		95
7 Memo		99
8 Memo		114
9 Memo		117
10 Memo		121
11 Letter from Cornell		126
12 Letter from Mr. Killian		129
13 Letter from Mr. Killian		138
14 Memo to Mr. Ganns		143
15 E-mail from Mr. Logan		148
16 E-mail from Mr. Killian		150
17 E-mail from Mr. Killian		154
18 E-mail from Mr. Stack		155
19 E-mail from Mr. Killian		157
20 Lehman Brothers Policies and Procedures		160

[Page 176]

1 KILLIAN  
2 Q. And by equity investment, so there  
3 won't be any confusion in the record, we're  
4 talking about the bonds?  
5 A. The subordinate --  
6 Q. Bonds.  
7 A. The portion that Lehman bought.  
8 Q. I think that's all I have at the  
9 moment, Mr. Killian. Thank you.  
10 A. My pleasure. Thank you.  
11 (Whereupon, at 3:10 p.m., the  
12 examination of this witness was concluded.)  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

\_\_\_\_\_  
GARY KILLIAN

Subscribed and sworn to before me  
this \_\_\_\_ day of \_\_\_\_\_, 2008.

\_\_\_\_\_  
NOTARY PUBLIC

[Page 175]

1 CERTIFICATE  
2  
3 STATE OF NEW YORK )  
4 ss.:  
5 COUNTY OF NEW YORK )  
6  
7 I, BINITA SHRESTHA, a Notary Public for  
8 and within the State of New York, do hereby  
9 certify:  
10 That the witness whose examination is  
11 hereinbefore set forth was duly sworn and that  
12 such examination is a true record of the  
13 testimony given by that witness.  
14 I further certify that I am not related  
15 to any of the parties to this action by blood or  
16 by marriage and that I am in no way interested  
17 in the outcome of this matter.  
18 IN WITNESS WHEREOF, I have hereunto set  
19 my hand this 25th day of July, 2008.  
20  
21  
22  
23  
24  
25

\_\_\_\_\_  
BINITA SHRESTHA

[Page 177]

[45] (Pages 174 to 177)